



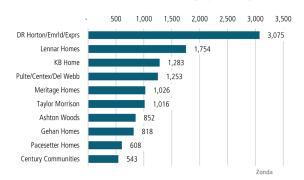


NEW HOUSING TRENDS¹

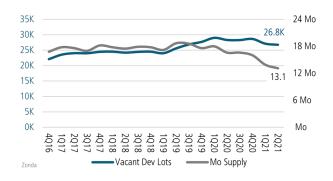
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



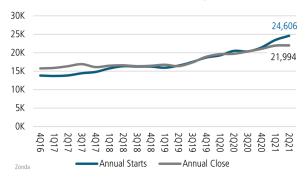
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS - SINGLE FAMILY HOMES²

ANNUALIZED CLOSED SALES

Jun 2020 37,750 - 7.8% - 40,710

MEDIAN SALE PRICE

MONTHS OF INVENTORY

ANNUALIZED SALES VOLUME





ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

Jun 2020 Jun 2021 8.7% 4.8% ▼ -3.9%

Jun 2021 Jun 2020 10.3% 6.6% ▼ -3.7%



TOTAL NONFARM EMPLOYMENT (in thousands)

AUSTIN Jun 2020 Jun 2021 1,137 1,066 ▲ 6.6%

Jun 2020 Jun 2021 12,145 12,674

▲ 4.4%



EMPLOYMENT CHANGE

AUSTIN

Annualized Employment Change*

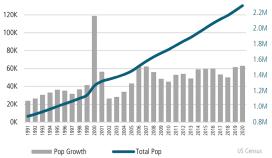
1.5%

Annualized Employment Change*

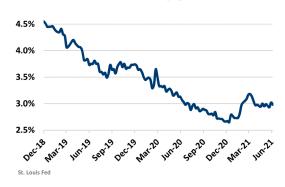
-1.8%

2.4M 140K

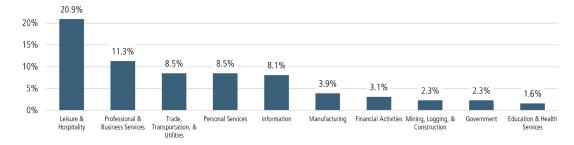
Population Growth & Total Population



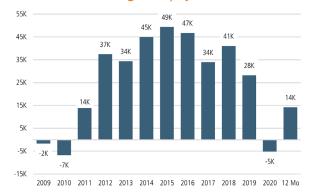
30 Year Fixed Mortgage Rate



YOY Change in Employment By Sector

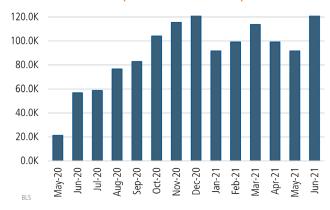


Change in Employment



Bureau of Labor Statistics, average YOY monthly employment change.

Austin Jobs Recovered Since April



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40+ Staff Professionals

\$32+ Billion in Sales Since 1987

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CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

IRVINE, CA

BAY AREA, CA

COACHELLA VALLEY, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

 ${\sf CHARLOTTE}, {\sf NC}$

ALBUQUERQUE, NM

LAS VEGAS, NV

RENO, NV

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

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