

PINAL MARKET REPORT

PINAL

MARKET INSIGHTS • 2021

PINAL



7.2%

Pinal County Unemployment Rate



78.9%

New Home Permits Up



5.7%

New Home Closings Up

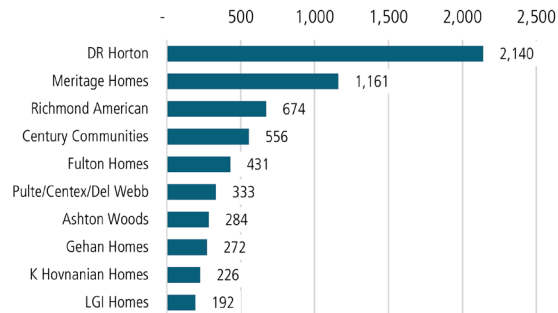


\$356,248

Median New Home Price

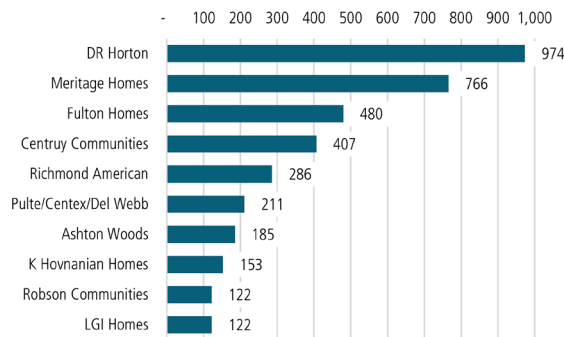
PINAL COUNTY HOUSING TRENDS¹

12 Month Homebuilder Ranking by Permits



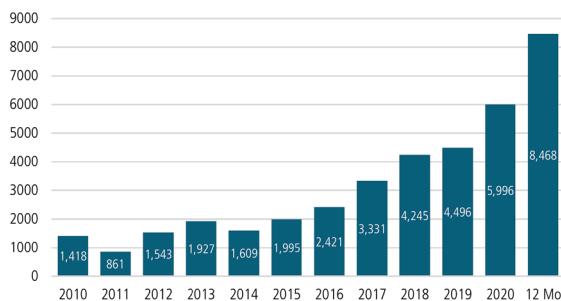
RL Brown

12 Month Homebuilder Ranking by Closings



RL Brown

Single Family Permits



HBACA

ANNUALIZED NEW HOME PERMITS



Jun 2020

4,733

Jun 2021

8,468

78.9%

ANNUALIZED NEW HOME CLOSINGS

5.7%

Jun 2020

4,717

Jun 2021

4,988



MEDIAN NEW HOME PRICE



Jun 2020

\$334,000

Jun 2021

\$356,248

6.7%

30 Year Fixed Mortgage Rate



St. Louis Fed

MLS RESALE STATISTICS²

SF CLOSED SALES LAST 12 MONTHS

Jun 2020
9,508

▲ 12.7%

Jun 2021
10,711

AVG DAYS ON MARKET

Jun 2020
56 Days

▼ -32 Days

Jun 2021
24 Days

MEDIAN SALE PRICE

Jun 2020
\$250,000

▲ 39.2%

Jun 2021
\$348,000

MONTHS OF INVENTORY

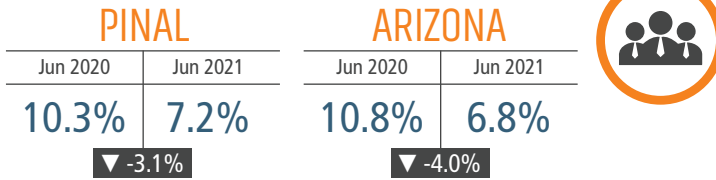
Jun 2020
0.9 Mo

▼ -0.3 Mo

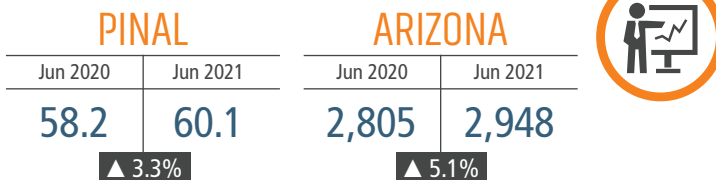
Jun 2021
0.6 Mo

ECONOMIC TRENDS³

UNEMPLOYMENT RATE



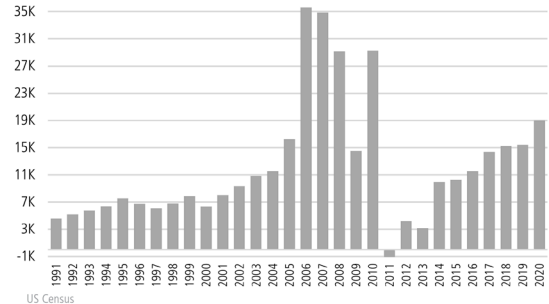
TOTAL NONFARM EMPLOYMENT (in thousands)



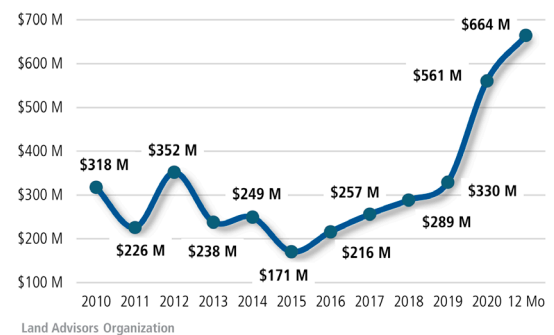
EMPLOYMENT CHANGE



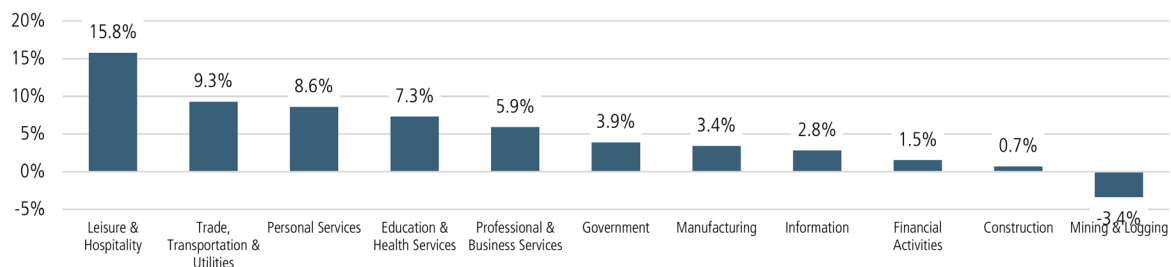
Population Growth & Total Population



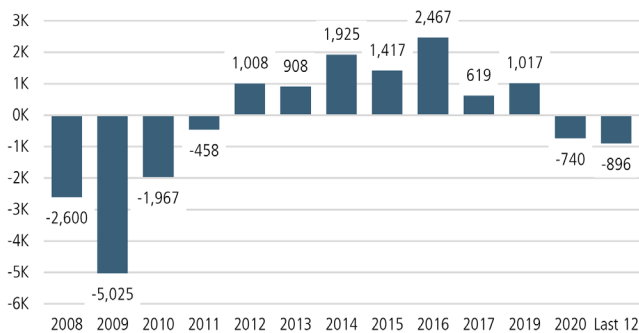
Pinal County Land Transactions Annual Volume



YOY Change in Employment By Sector

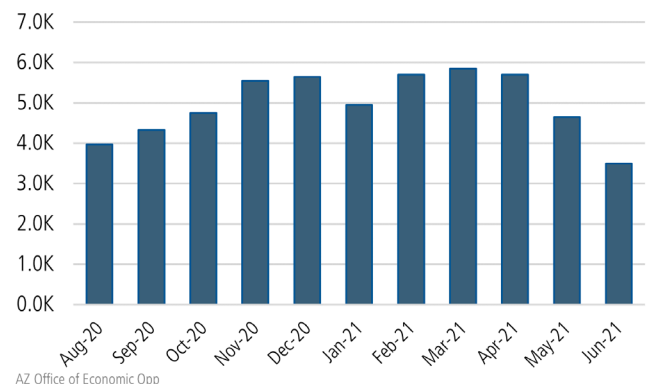


Change in Employment



AZ Office of Economic Opp average YOY monthly employment change

Pinal Jobs Recovered Since August



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM

SALES • CAPITAL • M&A • CONSERVATION • ADVISORY



26 Offices Across the Nation



70+ Specialized Advisors



40+ Staff Professionals



\$32+ Billion in Sales Since 1987

SCOTTSDALE, AZ
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA
BAY AREA, CA
COACHELLA VALLEY, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA
SANTA BARBARA, CA
VALENCIA, CA
JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
CHARLOTTE, NC
ALBUQUERQUE, NM
LAS VEGAS, NV
RENO, NV
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

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