# **ATLANTA** MARKET REPORT

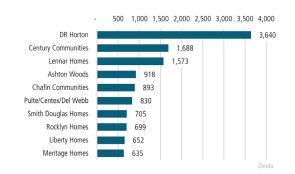




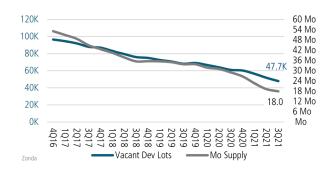
# NEW HOUSING TRENDS<sup>1</sup>

# Single 8 Multi-Family Permits 40K 35K 30K 25K 20K 15K 6.4K 6.2K 9.1K 14.8K 16.9K 19.9K 22.9K 24.8K 26.1K 26.3K 27.5K 33.0K 27.5K 33.0K 27.5K 33.0K 27.5K 33.0K 27.5K 33.0K 27.5K 33.0K 28.0K 28

# Homebuilder Ranking by Closings 2020



# **Vacant Developed Lot Supply**



# Sep 2020 Sep 2021 Sep 2021 31,771 A 26.2%

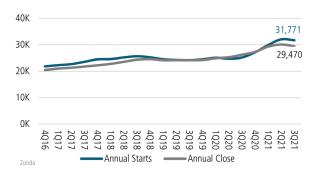
ANNUALIZED NEW HOME CLOSINGS 1



AVERAGE NEW HOME PRICE 1



# **Annual Starts vs Closings**



# MLS RESALE STATISTICS<sup>2</sup>







# **ECONOMIC TRENDS**<sup>3</sup>

# UNEMPLOYMENT RATE (unadjusted)

**ATI ANTA** Sep 2020 Sep 2021 6.9% 2.5%

▼ -4.4%

# **GEORGIA** Sep 2020 Sep 2021 6.4% 2.5%

▼ -3.9%



TOTAL NONFARM EMPLOYMENT (in thousands)

# ATLANTA

Sep 2020 Sep 2021 2,759 2,797

Sep 2020 Sep 2021 4,463 4,570

▲ 2.4%

# EMPLOYMENT CHANGE

# **ATLANTA**

Annualized Employment Change'

-0.3%

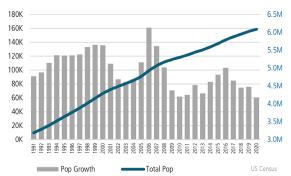
# GEORGIA

Annualized Employment Change\*

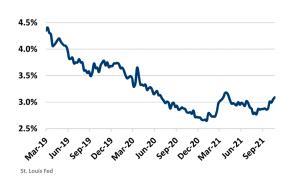
0.5%



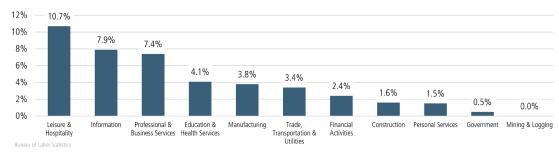
# Population Growth & Total Population



# 30 Year Fixed Mortgage Rate



# YOY Change in Employment By Sector

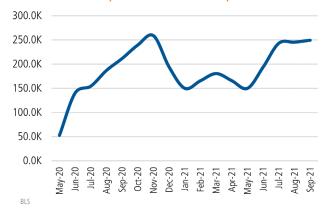


# Change in Employment



Bureau of Labor Statistics, average YOY monthly employment change

# Atlanta Jobs Recovered Since April 2020



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40+ Staff Professionals

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PRESCOTT, AZ

TUCSON, AZ

IRVINE, CA

BAY AREA, CA

COACHELLA VALLEY, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

CHARLOTTE, NC

ALBUQUERQUE, NM

LAS VEGAS, NV

RENO, NV

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