

ATLANTA MARKET REPORT

ATL

MARKET INSIGHTS • 4Q21



2.3%

Atlanta Unemployment Rate



10.5%

New Home Starts Up



6.7%

New Home Closings Up



\$430,393

Average New Home Price

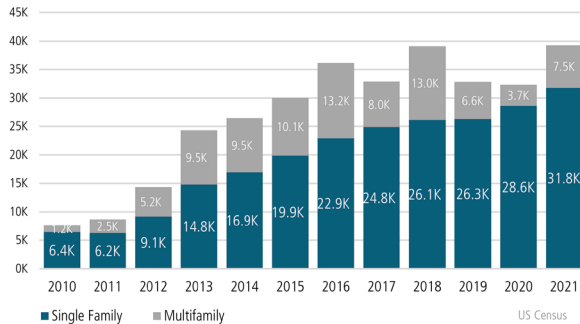


Land Advisors[®]
ORGANIZATION

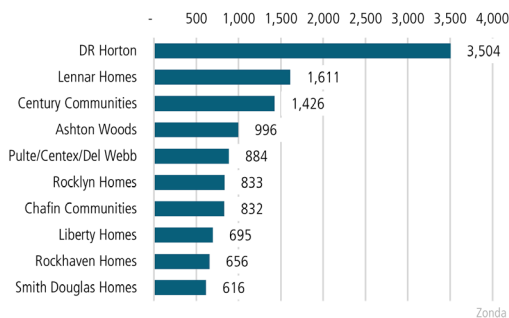
LANDADVISORS.COM

NEW HOUSING TRENDS¹

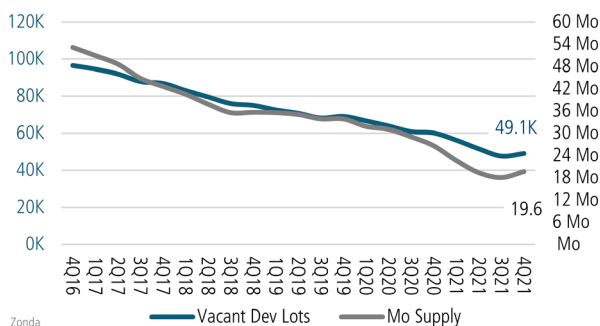
Single & Multi-Family Permits



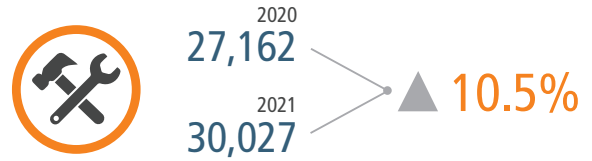
Homebuilder Ranking by Closings 2020



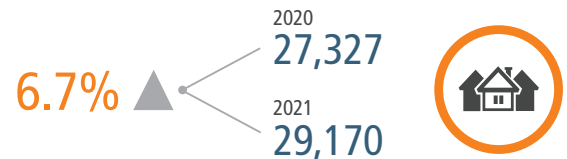
Vacant Developed Lot Supply



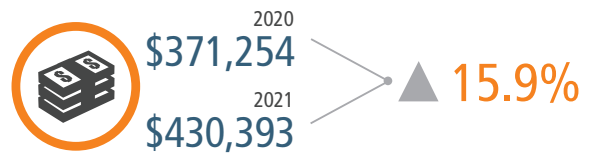
ANNUALIZED NEW HOME STARTS¹



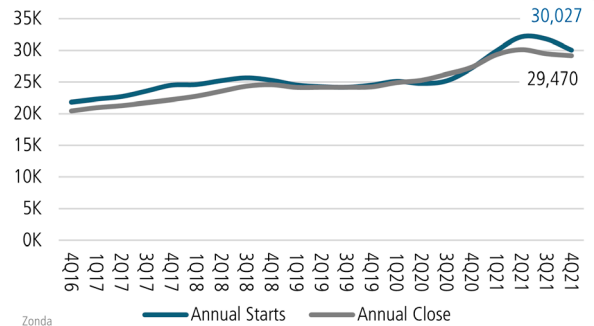
ANNUALIZED NEW HOME CLOSINGS¹



AVERAGE NEW HOME PRICE¹



Annual Starts vs Closings

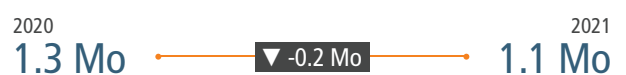


MLS RESALE STATISTICS²

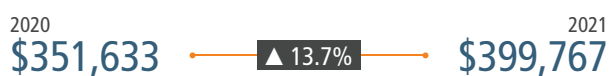
SF CLOSED SALES



MONTHS OF INVENTORY



MEDIAN SALE PRICE

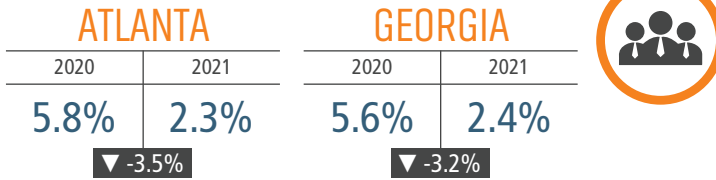


ACTIVE LISTINGS

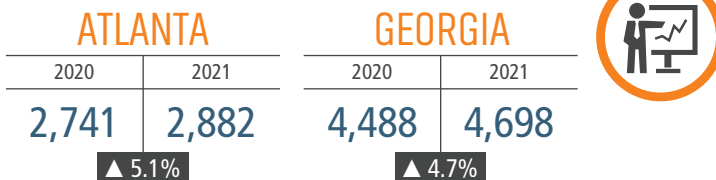


ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)



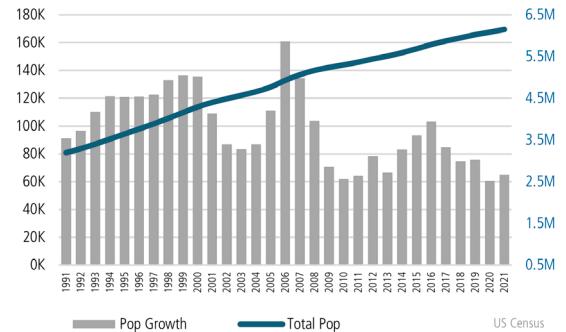
TOTAL NONFARM EMPLOYMENT (in thousands)



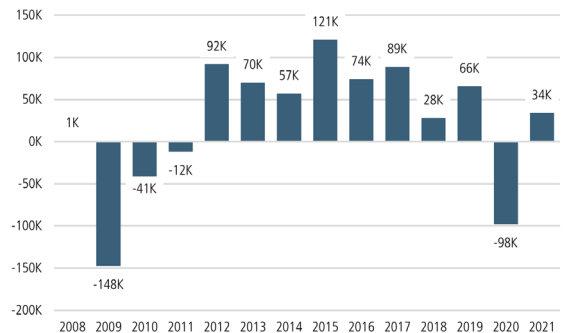
EMPLOYMENT CHANGE



Population Growth & Total Population

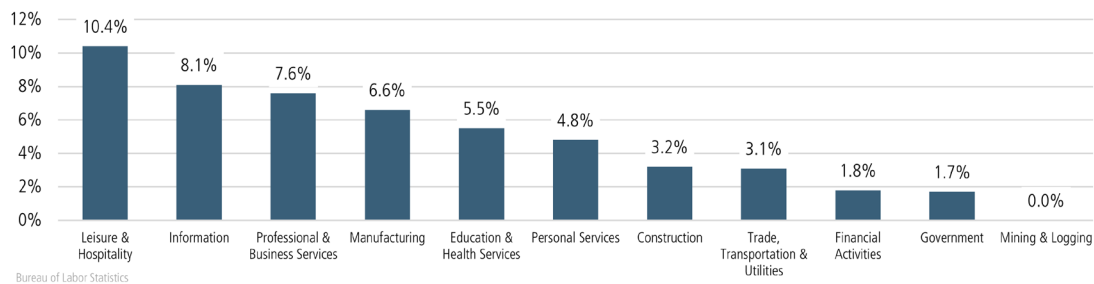


Change in Employment



Bureau of Labor Statistics, average YOY monthly employment change.

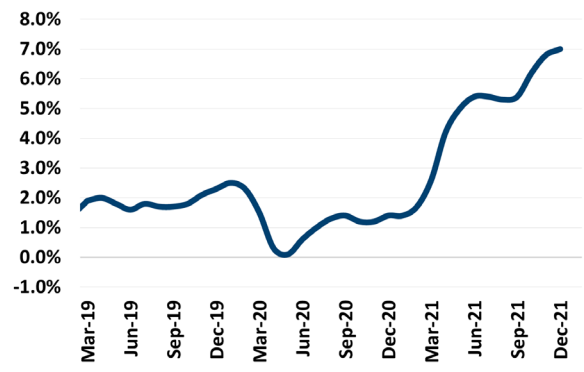
YOY Change in Employment By Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM

SALES • CAPITAL • M&A • CONSERVATION • ADVISORY



27 Offices Across the Nation



70+ Specialized Advisors



40+ Staff Professionals



\$32+ Billion in Sales Since 1987

SCOTTSDALE, AZ

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

IRVINE, CA

BAY AREA, CA

COACHELLA VALLEY, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

CHARLOTTE, NC

ALBUQUERQUE, NM

LAS VEGAS, NV

RENO, NV

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

DENVER, CO

PORTLAND, OR

CHARLESTON, SC

DC - NORTHERN VIRGINIA

Atlanta Market Advisor

David Moore | dmoore@landadvisors.com

3400 Peachtree Road NE Ste 650 Atlanta, GA 30326

Office: 404.835.0351 | Mobile: 678.571.6989

LandAdvisors.com

