

# AUSTIN MARKET REPORT

# AUS

MARKET INSIGHTS • 4Q21



2.9%

Austin Unemployment Rate



24.7%

New Home Starts Up



-1.1%\*

New Home Closings Down

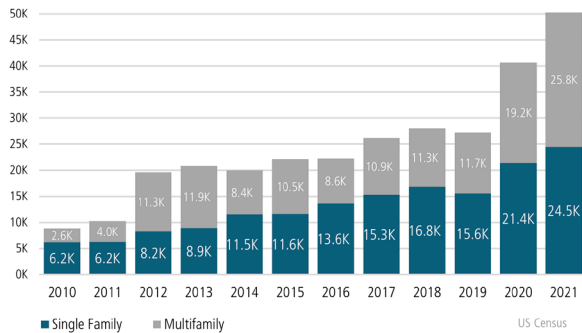


\$529,398

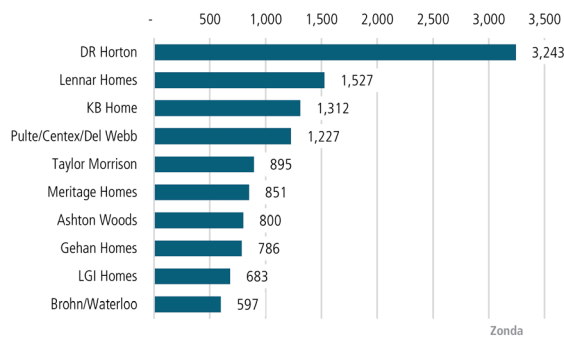
Average New Home Price

## NEW HOUSING TRENDS<sup>1</sup>

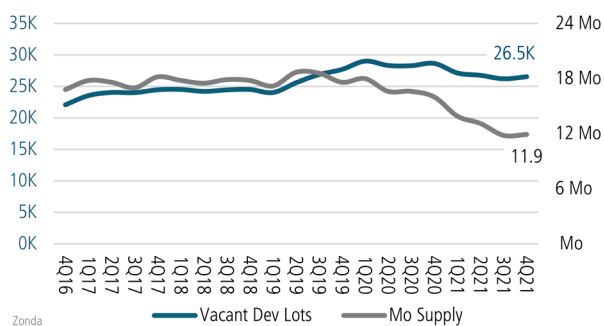
### Single & Multi-Family Permits



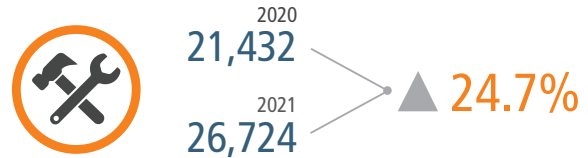
### 12 Month Homebuilder Ranking by Closings



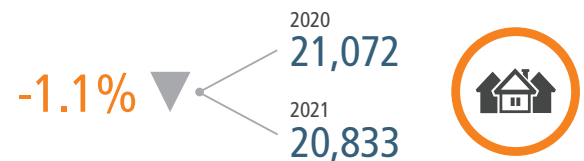
### Vacant Developed Lot Supply



### ANNUALIZED NEW HOME STARTS

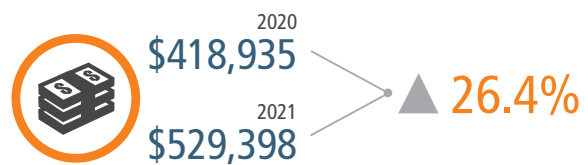


### ANNUALIZED NEW HOME CLOSINGS

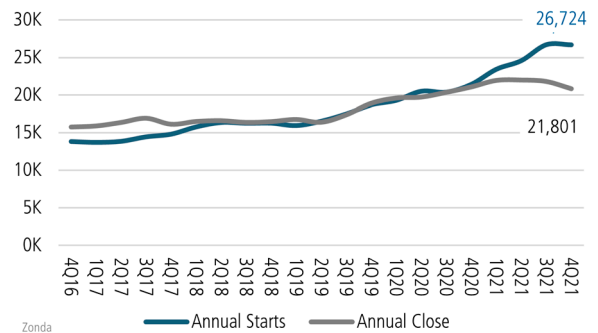


\* Decline in closings due to material and labor shortages

### AVERAGE NEW HOME PRICE

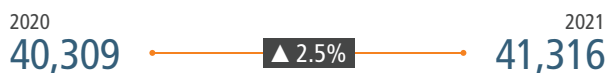


### Annual Starts vs Closings

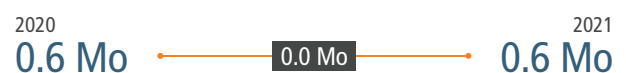


## MLS RESALE STATISTICS - SINGLE FAMILY HOMES<sup>2</sup>

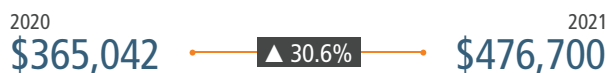
### ANNUALIZED CLOSED SALES



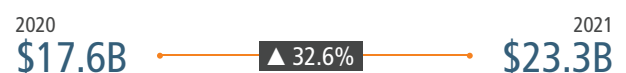
### MONTHS OF INVENTORY



### MEDIAN SALE PRICE



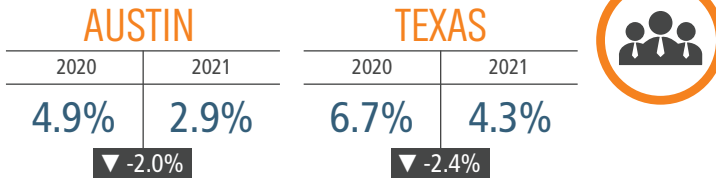
### ANNUALIZED SALES VOLUME



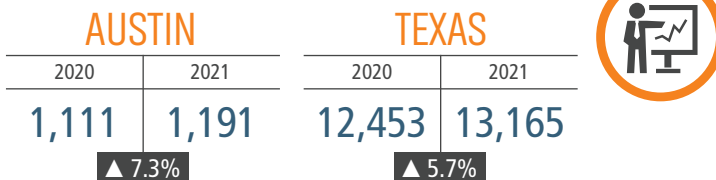


## ECONOMIC TRENDS<sup>3</sup>

### UNEMPLOYMENT RATE (unadjusted)



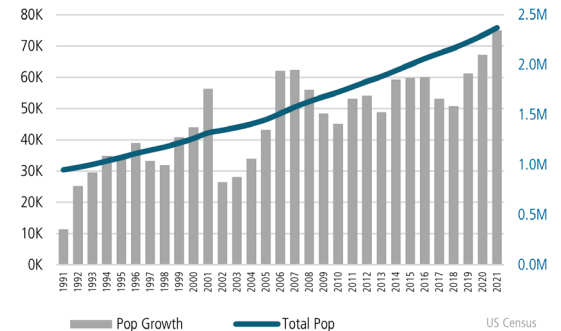
### TOTAL NONFARM EMPLOYMENT (in thousands)



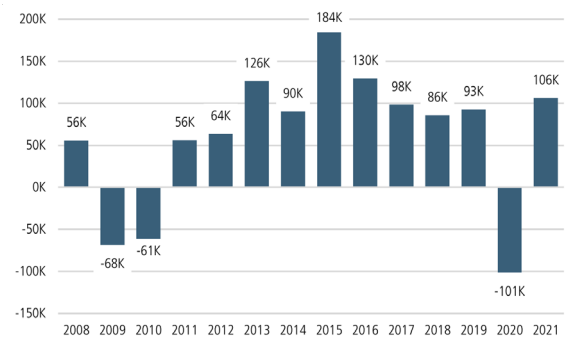
### EMPLOYMENT CHANGE



### Population Growth & Total Population

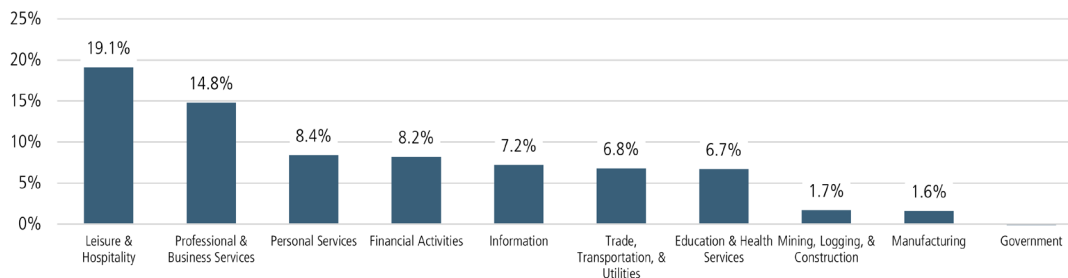


### Change in Employment



Bureau of Labor Statistics, average YOY monthly employment change.

### YOY Change in Employment By Sector



### 30 Year Fixed Mortgage Rate



St. Louis Fed

### US Inflation Rate



BLS unadjusted annual percentage change in CPI for all items

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ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

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