



DFW Unemployment Rate



29.1%

New Home Starts Up



10.3%

New Home Closings Up



\$514,047

Avg New Home Price



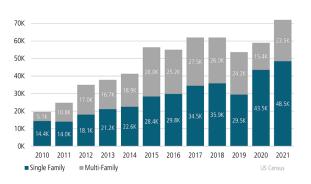
LANDADVISORS.COM



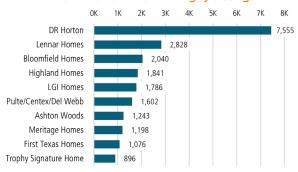


NEW HOUSING TRENDS¹

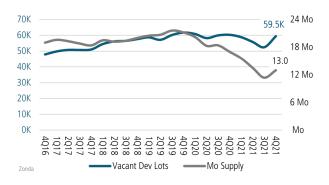
Single & Multi-Family Permits



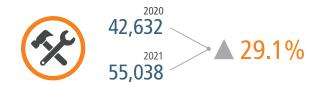
12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



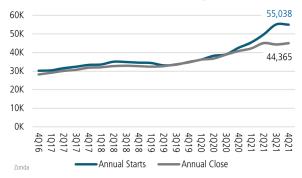
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS²

ANNUALIZED CLOSED SALES



MEDIAN SALE PRICE



MONTHS OF INVENTORY



ANNUALIZED SALES VOLUME







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

DFW 2020 2021 6.0% 3.6% ▼ -2.4%

TEXAS 2021 2020 6.7% 4.3% ▼ -2.4%



TOTAL NONFARM EMPLOYMENT (in thousands)

DFW 2020 2021 3,755 3,951

2020 2021 12,453 13,165



EMPLOYMENT CHANGE

DFW

Annualized Employment Change*

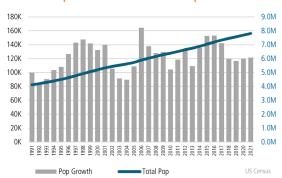
3.0%

Annualized Employment Change*

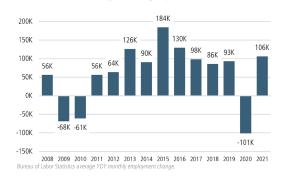
2.9%



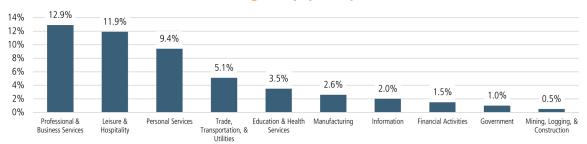
Population Growth & Total Population



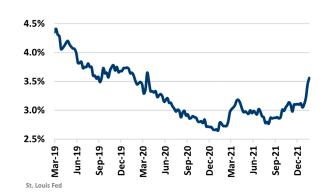
Change in Employment



YOY Change in Employment By Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM

SALES · CAPITAL · M&A · CONSERVATION · ADVISORY







70+ Specialized Advisors



40+ Staff Professionals



\$32+ Billion in Sales Since 1987

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CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA
BAY AREA, CA
COACHELLA VALLEY, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA
SANTA BARBARA, CA
VALENCIA, CA

JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
CHARLOTTE, NC
ALBUQUERQUE, NM
LAS VEGAS, NV
RENO, NV
NASHVILLE, TN
AUSTIN, TX
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CHARLESTON, SC

DC - NORTHERN VIRGINIA

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