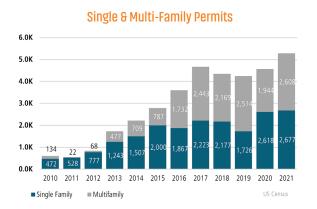
RENO MARKET REPORT







NEW HOUSING TRENDS¹



12 Month Homebuilder Ranking by Closings - 200 400 600 Toll Brothers Lennar Homes DR Horton Jenuane Communities Ryder Homes 117 Desert Wind Homes Silverado Homes 100 Zonda

6K 36 Mo 5K 30 Mo 4K 3.2K 24 Mo 18 Mo 18 Mo 11.9 6 Mo 0K 11.9 6 Mo Mo Vacant Dev Lots Mo Supply

Vacant Developed Lot Supply



\$597,293

\$622,022



MLS RESALE STATISTICS² ANNUAL CLOSED SALES ANNUAL NEW LISTINGS 2021 6,452 6,892 6,923 6,634 MEDIAN SALE PRICE DAYS ON MARKET 2020 2021 \$449,700 \$545,000 13 Days ▼ -6 Days 7 Days





ECONOMIC TRENDS³



RENO	
2020	2021
4.4%	2.8%
▼ 1 60/-	

2020 2021 5.2% 8.2% ▼ -3.0%



TOTAL NONFARM EMPLOYMENT (in thousands)

RENO	
2020	2021
243.4	253.5
4.1%	



NEVADA

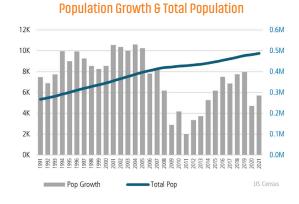


EMPLOYMENT CHANGE

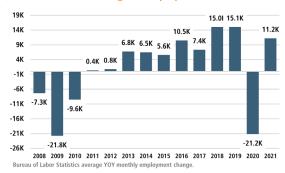
RENO	
Annualized Employment Change*	

Annualized Employment Change*

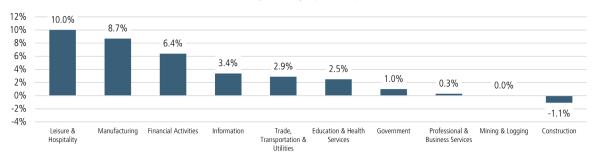
5.0% 2.9%



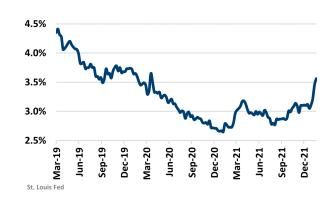
Change in Employment



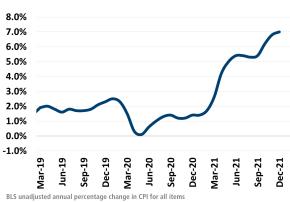
YOY Change in Employment By Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



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70+ Specialized Advisors



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\$32+ Billion in Sales Since 1987

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PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA

BAY AREA, CA

COACHELLA VALLEY, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

CHARLOTTE, NC

ALBUQUERQUE, NM

LAS VEGAS, NV

RENO, NV

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

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Reno-Sparks Market Advisor

Rick Hildreth | rhildreth@landadvisors.com

200 South Virginia Street, 8th Floor, Reno, Nevada 89501

Phone: 775.398.3049

