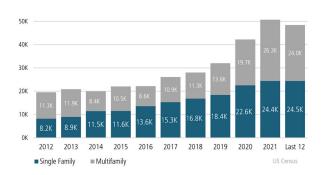
AUSTIN MARKET REPORT MARKET INSIGHTS New Home Starts Up Austin Unemployment Rate New Home Closings Down Land Advisors ORGANIZATION LANDADVISORS.COM



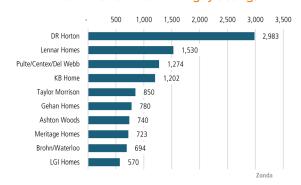


NEW HOUSING TRENDS¹

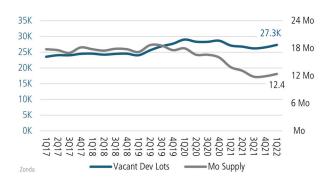
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



ANNUALIZED NEW HOME CLOSINGS

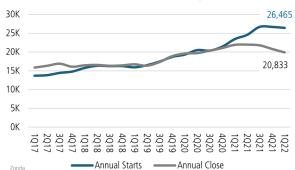


* Decline in closings due to material and labor shortates

AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS - SINGLE FAMILY HOMES²

ANNUALIZED CLOSED SALES

Mar 2021 40,747

Mar 2022 41,299

MEDIAN SALE PRICE

Mar 2021 Mar 2022 \$425,000 \$521,100

MONTHS OF INVENTORY

Mar 2021 Mar 2022 0.3 Mo 0.5 Mo

ANNUALIZED SALES VOLUME

Mar 2021 Mar 2022 \$18.7B \$24.1B





ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

AUSTIN	
Mar 2021	Mar 2022
4.8%	2.7%
▼ -2.1%	

Mar 2022 Mar 2021 6.5% 3.9% ▼ -2.6%



TOTAL NONFARM EMPLOYMENT (in thousands)

AUSTIN Mar 2022

Mar 2021 1,222 1,123 ▲ 8.9%

Mar 2021 Mar 2022

13,181 12,477



EMPLOYMENT CHANGE

AUSTIN

Annualized Employment Change*

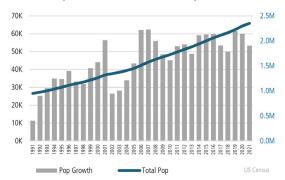
7.9%

Annualized Employment Change*

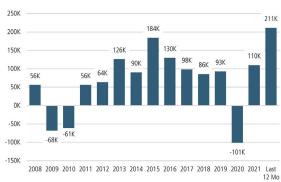
5.4%



Population Growth & Total Population

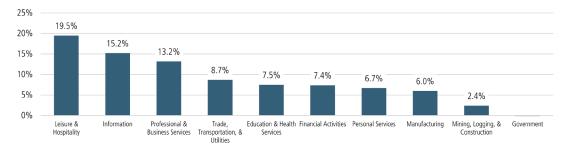


Change in Employment

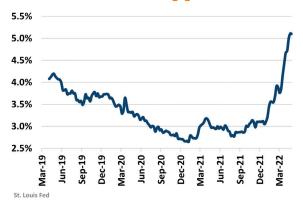


Bureau of Labor Statistics, average YOY monthly employment change

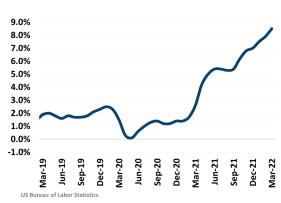
YOY Change in Employment By Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



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SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

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ORLANDO, FL

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