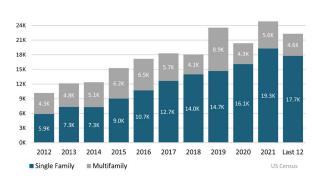




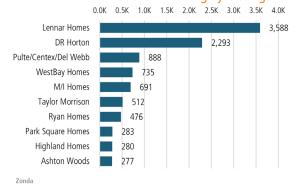


NEW HOUSING TRENDS¹

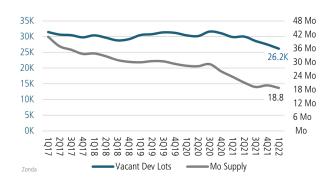
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



SF NEW HOME STARTS



SF NEW HOME CLOSINGS

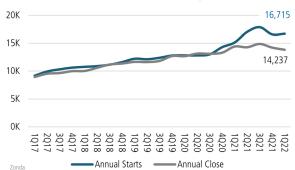


* Decline in closings due to material and labor shortates

AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS - TAMPA MSA SINGLE FAMILY HOMES²

▲ 30.0%



Mar 2022

\$390,000



\$300,000

Mar 2021





ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

TAMPA BAY Mar 2021 Mar 2022 4.8% 2.5%

Mar 2021 Mar 2022 5.3% 2.7%

▼ -2.6%



TOTAL NONFARM EMPLOYMENT (in thousands)

▼ -2.3%

TAMPA BAY

Mar 2021 Mar 2022 1,372 1,446 ▲ 5.4%

Mar 2021 Mar 2022 8,599 9,281 ▲ 7.9%



EMPLOYMENT CHANGE

TAMPA BAY

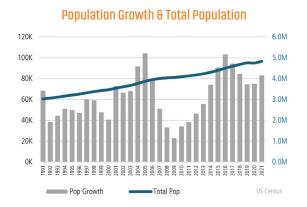
Annualized Employment Change*

6.3%

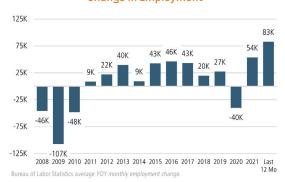
FLORIDA

Annualized Employment Change*

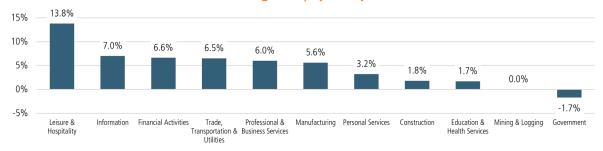
5.9%



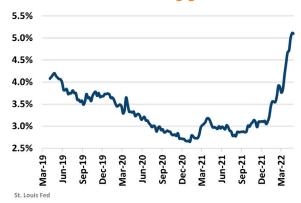
Change in Employment



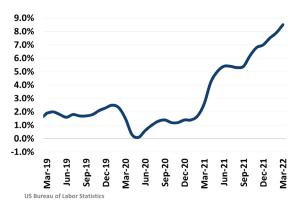
YOY Change in Employment By Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



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SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

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TAMPA, FL
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