ATLANTA MARKET REPORT



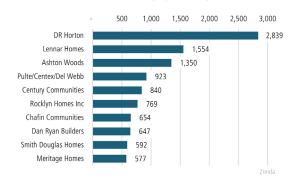


NEW HOUSING TRENDS

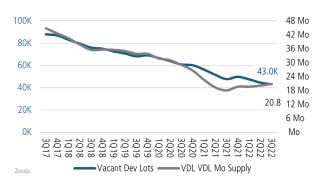
Single & Multi-Family Permits



Homebuilder Ranking by Closings 2020



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS¹



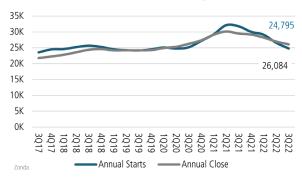
ANNUALIZED NEW HOME CLOSINGS 1



AVERAGE NEW HOME PRICE 1



Annual Starts vs Closings



MLS RESALE STATISTICS¹

SF ANNUAL CLOSED SALES



MEDIAN SALE PRICE

\$328,000 \$371,242

MONTHS OF INVENTORY



ACTIVE LISTINGS







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

ATLANTA	
Sep 2021	Sep 2022
3.3%	2.5%
▼ -0.8%	

GEORGIA Sep 2021 Sep 2022 3.3% 2.6% ▼ -0.7%



TOTAL NONFARM EMPLOYMENT (in thousands)

ATLANTA	
Sep 2021	Sep 2022
2,799	2,996
▲ 7.0%	



▲ 5.4%



EMPLOYMENT CHANGE

ATLANTA

Annualized Employment Change'

6.4%

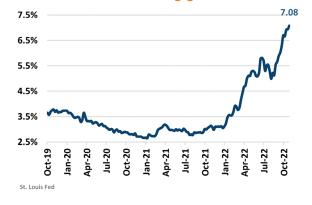
GEORGIA

Annualized Employment Change*

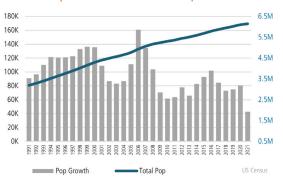


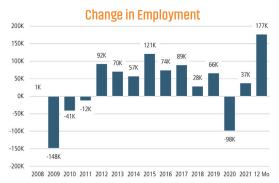


30 Year Fixed Mortgage Rate



Population Growth & Total Population



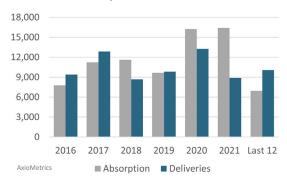


US Inflation Rate



MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



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TUCSON, AZ

IRVINE, CA BAY AREA, CA

COACHELLA VALLEY, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, MO

CHARLOTTE, NC

ALBUQUERQUE, NM

LAS VEGAS, NV

RENO, NV

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

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