

DALLAS/FORT WORTH MARKET REPORT

DFW

MARKET INSIGHTS • 3Q22



3.4%

DFW Unemployment Rate



48,183

Annual New Home Starts



42,851

Annual New Home Closings

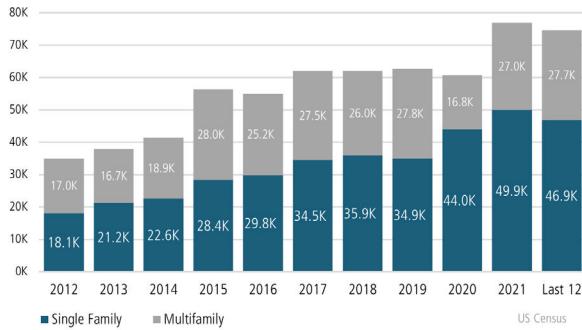


\$580,756

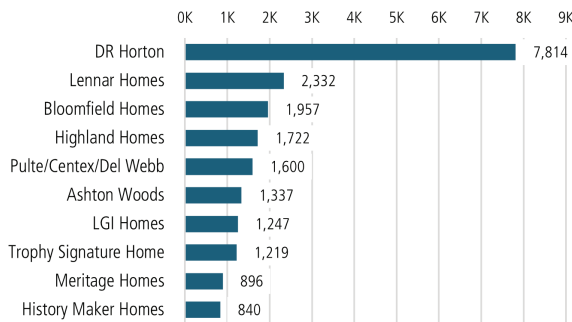
Avg New Home Price

NEW HOUSING TRENDS¹

Single & Multi-Family Permits

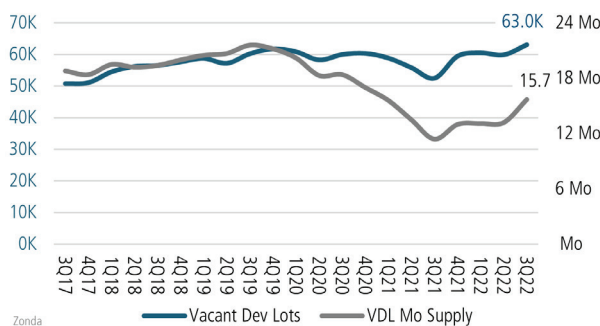


12 Month Homebuilder Ranking by Closings



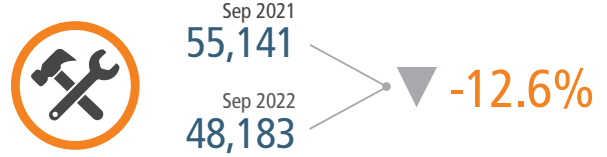
Zonda

Vacant Developed Lot Supply

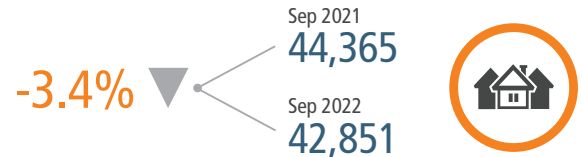


Zonda

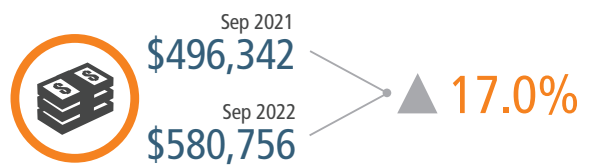
ANNUALIZED NEW HOME STARTS



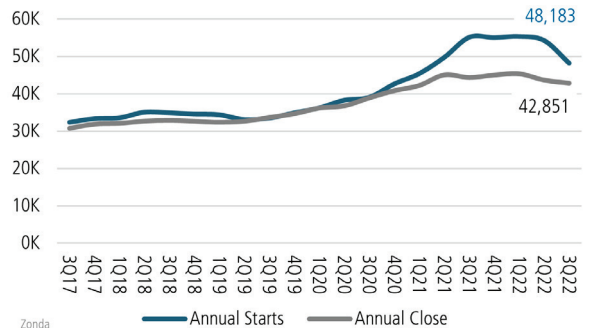
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE



Annual Starts vs Closings



Zonda

MLS RESALE STATISTICS²

ANNUALIZED CLOSED SALES



MONTHS OF INVENTORY



MEDIAN SALE PRICE



ANNUALIZED SALES VOLUME



ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

DFW		TEXAS	
Sep 2021	Sep 2022	Sep 2021	Sep 2022
4.5%	3.4%	5.1%	3.8%
▼ -1.1%		▼ -1.3%	



TOTAL NONFARM EMPLOYMENT (in thousands)

DFW		TEXAS	
Sep 2021	Sep 2022	Sep 2021	Sep 2022
3,831	4,129	12,822	13,529
▲ 7.8%		▲ 5.5%	

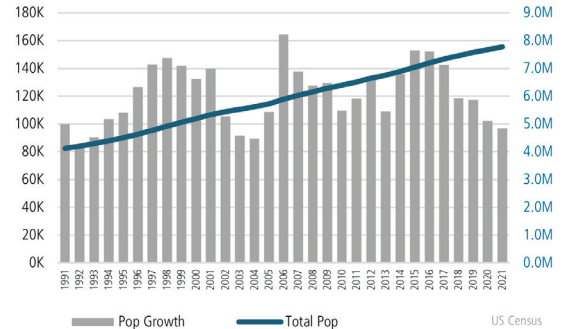


EMPLOYMENT CHANGE

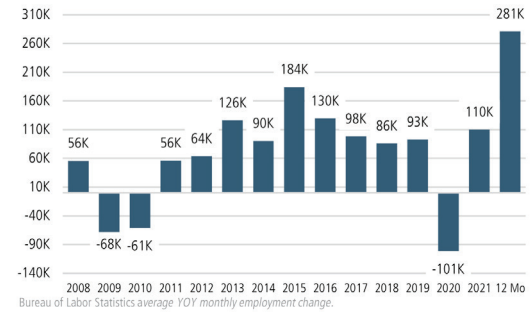
DFW		TEXAS	
Annualized Employment Change*		Annualized Employment Change*	
7.5%		5.8%	



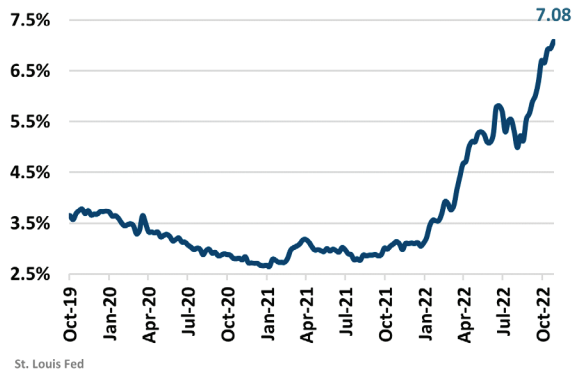
Population Growth & Total Population



Change in Employment



30 Year Fixed Mortgage Rate

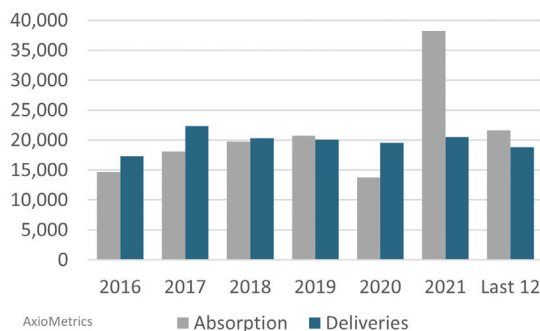


US Inflation Rate

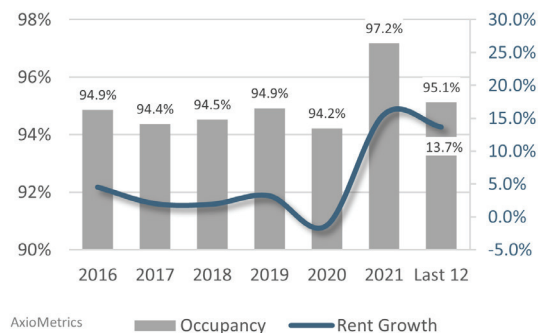


MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM



29 Offices Across the Nation



75+ Specialized Advisors



55+ Staff Professionals



\$32+ Billion in Sales Since 1987

SCOTTSDALE, AZ
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA
BAY AREA, CA
COACHELLA VALLEY, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA
SANTA BARBARA, CA
VALENCIA, CA
LODI, CA
JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, MO
CHARLOTTE, NC
ALBUQUERQUE, NM
LAS VEGAS, NV
RENO, NV
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

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