# **ATLANTA** MARKET REPORT

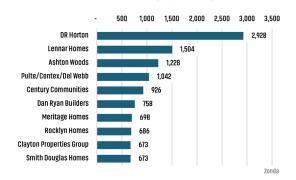




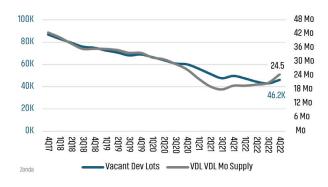
#### **NEW HOUSING TRENDS**

#### Single & Multi-Family Permits 50K 45K 40K 35K 30K 6.7K 25K 20K 15K 10K 5K 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 ■ Single Family ■ Multifamily US Census

#### Homebuilder Ranking by Closings 2020



#### **Vacant Developed Lot Supply**



# ANNUALIZED NEW HOME STARTS¹ 30,027 Dec 2022 22,583 -24.8%

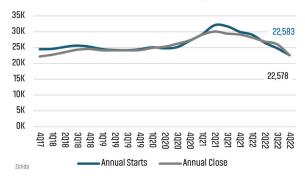
ANNUALIZED NEW HOME CLOSINGS 1



AVERAGE NEW HOME PRICE 1



#### **Annual Starts vs Closings**



## MLS RESALE STATISTICS<sup>1</sup>







#### **ECONOMIC TRENDS**<sup>3</sup>

#### UNEMPLOYMENT RATE (unadjusted)

AILANIA	
Dec 2021	Dec 2022
2.8%	2.6%

▼ -0.2%

#### **GEORGIA** Dec 2021 Dec 2022 2.9% 2.7% ▼ -0.2%



TOTAL NONFARM EMPLOYMENT (in thousands)

ATLANTA	
Dec 2021	Dec 2022
2 916	3 043

Dec 2021	Dec 2022
2,916	3,043
<b>4</b> .3%	



Dec 2022 4,719 4,873





# **ATLANTA**

Annualized Employment Change'

7.0%

### GEORGIA

Annualized Employment Change\*

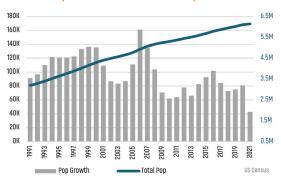


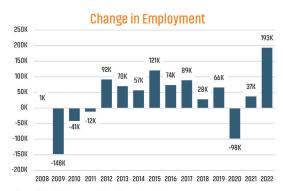


#### 30 Year Fixed Mortgage Rate



#### Population Growth & Total Population





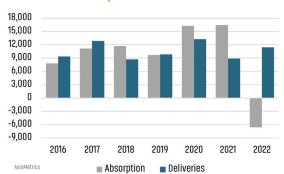
Bureau of Labor Statistics, average YOY monthly employment change.

#### **US Inflation Rate**



#### **MULTIFAMILY STATISTICS**

#### **Absorption & Deliveries**



#### 92% 5.0% 90% 0.0% 2019 2020 2021 2022 2016 2017 2018 AxioMetrics Occupancy Rent Growth

Occupancy & Rent Growth

94.8% 94.6%

97.0%

12.8%

93.8%

20.0%

15.0%

10.0%

98%

96%

94%

94.0% 93.9%

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55+ Staff Professionals

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PRESCOTT, AZ

TUCSON, AZ

IRVINE, CA

BAY AREA, CA

COACHELLA VALLEY, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

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KANSAS CITY, KS/MO

CHARLOTTE, NC

ALBUQUERQUE, NM

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