

DALLAS/FORT WORTH MARKET REPORT

DFW

MARKET INSIGHTS • 4Q22



3.2%

DFW Unemployment Rate



45,958

Annual New Home Starts



46,805

Annual New Home Closings

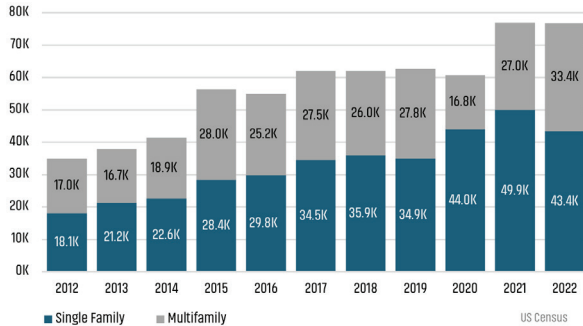


\$561,826

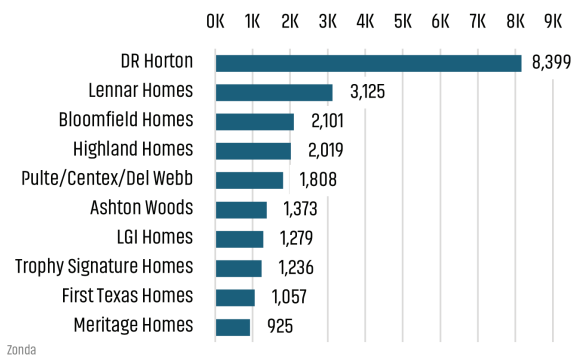
Avg New Home Price

NEW HOUSING TRENDS¹

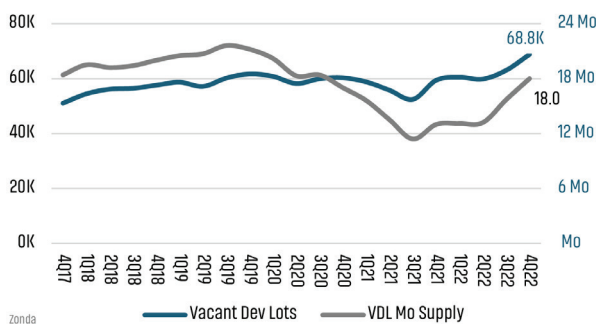
Single & Multi-Family Permits



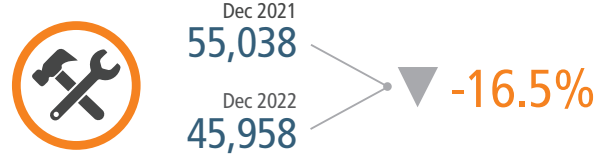
12 Month Homebuilder Ranking by Closings



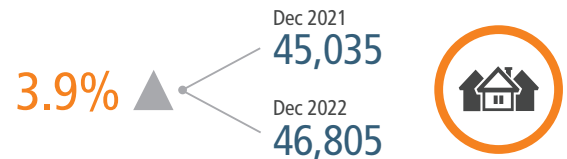
Vacant Developed Lot Supply



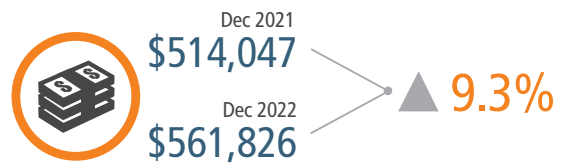
ANNUALIZED NEW HOME STARTS



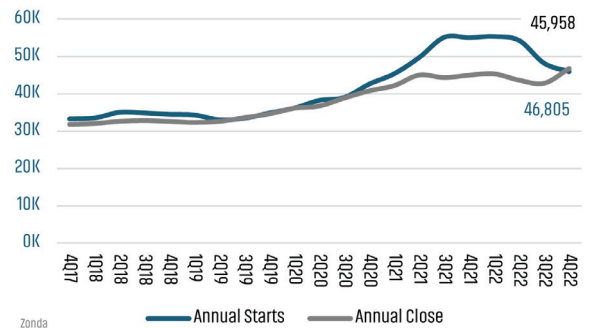
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS²

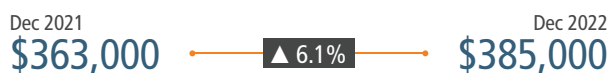
ANNUALIZED CLOSED SALES



MONTHS OF INVENTORY



MEDIAN SALE PRICE



ANNUALIZED SALES VOLUME



ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

DFW		TEXAS	
Dec 2021	Dec 2022	Dec 2021	Dec 2022
3.6%	3.2%	4.2%	3.6%
▼ -0.4%		▼ -0.6%	



TOTAL NONFARM EMPLOYMENT (in thousands)

DFW		TEXAS	
Dec 2021	Dec 2022	Dec 2021	Dec 2022
3,999	4,234	13,169	13,817
▲ 5.9%		▲ 4.9%	

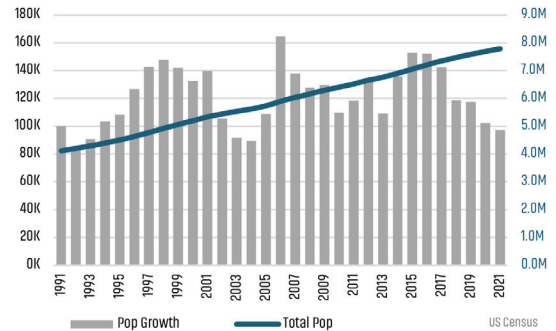


EMPLOYMENT CHANGE

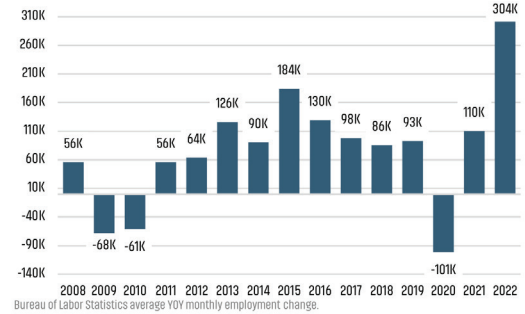
DFW		TEXAS	
Annualized Employment Change*		Annualized Employment Change*	
8.0%		5.8%	



Population Growth & Total Population



Change in Employment



US Inflation Rate

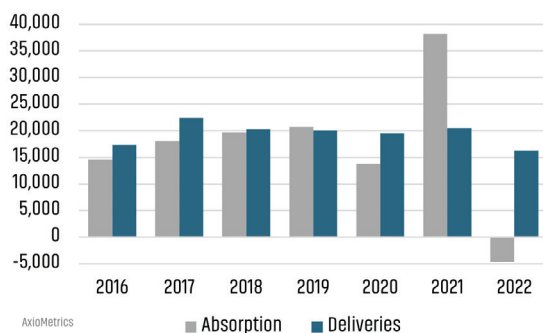


30 Year Fixed Mortgage Rate

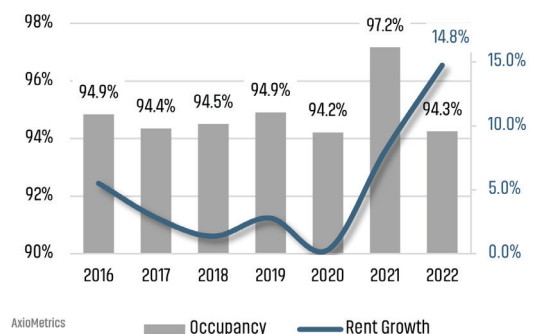


MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM



29 Offices Across the Nation



75+ Specialized Advisors



55+ Staff Professionals



\$32+ Billion in Sales Since 1987

SCOTTSDALE, AZ
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA
BAY AREA, CA
COACHELLA VALLEY, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA
SANTA BARBARA, CA
VALENCIA, CA
LODI, CA
JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
ALBUQUERQUE, NM
LAS VEGAS, NV
RENO, NV
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

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