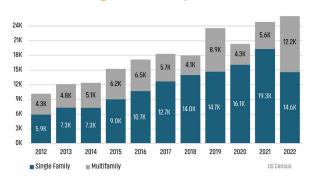




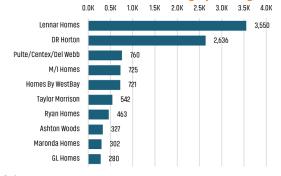


NEW HOUSING TRENDS¹

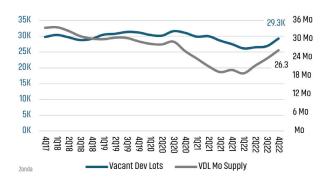
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED SF NEW HOME STARTS



ANNUALIZED SF NEW HOME CLOSINGS

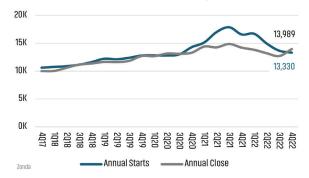




AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS - TAMPA MSA SINGLE FAMILY HOMES²







ACTIVE LISTINGS Dec 2021 3,293 MONTHS OF INVENTORY Dec 2022 0.7 Mo A 1.5 Mo 2.2 Mo





ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

TAMPA BAY	
Dec 2021	Dec 2022
2.7%	2.2%

-0.5%

FLORIDA Dec 2021 Dec 2022 2.9% 2.2% ▼ -0.7%

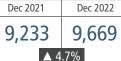


TOTAL NONFARM EMPLOYMENT (in the

TUTAL NUNFARM EMPLUTMENT	

TAMPA BAY		
Dec 2021	Dec 2022	
1,440	1,510	
4.8%		







EMPLOYMENT CHANGE

TAMPA BAY

Annualized Employment Change*

FLORIDA

5.3%

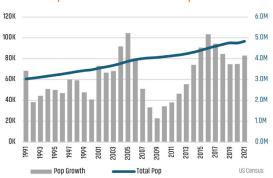




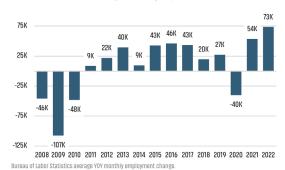
30 Year Fixed Mortgage Rate



Population Growth & Total Population



Change in Employment



US Inflation Rate



MULTIFAMILY STATISTICS

Absorption & Deliveries



100% 25.0% 97.8% 18.4% 98% 20.0% 95.7% - 95.0% - 95.2% - 95.3% 15.0% 96% 94.6% 94% 10.0% 5.0% 92% 90% 0.0% 2021 2016 2017 2018 2019 2020 2022

-Rent Growth

Occupancy

AxioMetrics

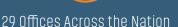
Occupancy & Rent Growth

Sources: (3) Bureau of Labor Statistics

*Seasonally Adjusted

THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM







75+ Specialized Advisors



55+ Staff Professionals



\$32+ Billion in Sales Since 1987

SCOTTSDALE, AZ
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA
BAY AREA, CA
COACHELLA VALLEY, CA

PASADENA, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA
SANTA BARBARA, CA
VALENCIA, CA
LODI, CA
JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
ALBUQUERQUE, NM
LAS VEGAS, NV
RENO, NV
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

FUTURE OFFICES
CHARLESTON, SC
DENVER, CO
RALEIGH-DURHAM, NC

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