# ATLANTA MARKET REPORT

# MARKET INSIGHTS • 1023









Land Advisors

LANDADVISORS.COM

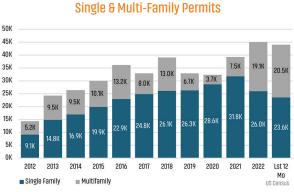


### ATLANTA MARKET REPORT **1023**

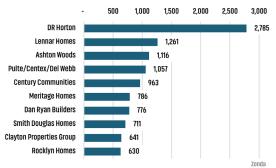


-30.2%

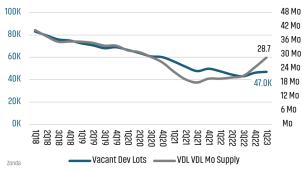
# **NEW HOUSING TRENDS**



### Homebuilder Ranking by Closings 2020



## Vacant Developed Lot Supply



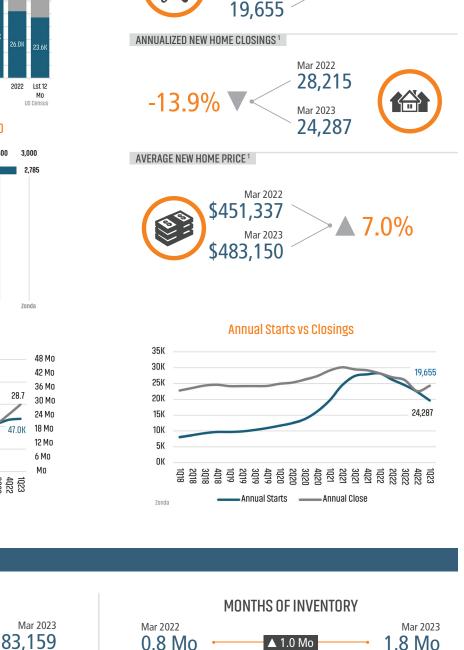
SF ANNUALIZED CLOSED SALES

▼ -38.4%

**MEDIAN SALE PRICE** 

▲ 0.9%

# MLS RESALE STATISTICS<sup>1</sup>



ANNUALIZED NEW HOME STARTS<sup>1</sup>

Mar 2022

Mar 2023

28,174



Sources: (1) Georgia MLS

Mar 2022

Mar 2022

\$363,000

134,917

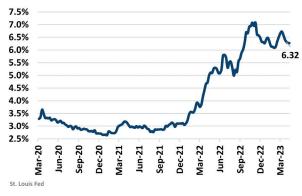




# **ECONOMIC TRENDS<sup>3</sup>**

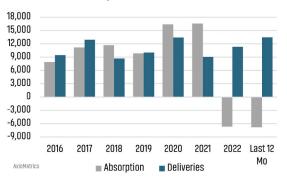


### 30 Year Fixed Mortgage Rate

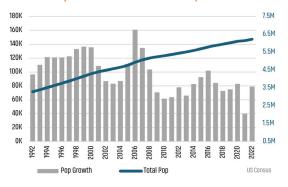


#### **MULTIFAMILY STATISTICS**





**Population Growth & Total Population** 

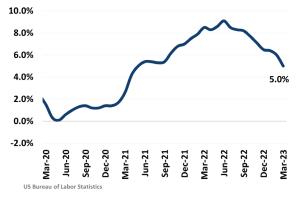


Change in Employment



2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 Last Bureau of Labor Statistics, average YOY monthly employment change.





#### **Occupancy & Rent Growth**



# THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM



30 Offices Across the Nation

75+ Specialized Advisors



55+ Staff Professionals

\$32+ Billion in Sales Since 1987

SCOTTSDALE, AZ CASA GRANDE, AZ PRESCOTT, AZ TUCSON, AZ IRVINE, CA BAY AREA, CA COACHELLA VALLEY, CA PASADENA, CA ROSEVILLE, CA SAN DIEGO, CA SANTA BARBARA, CA VALENCIA, CA LODI, CA JACKSONVILLE, FL ORLANDO, FL TAMPA, FL ATLANTA, GA BOISE, ID KANSAS CITY, KS/MO CHARLOTTE, NC ALBUQUERQUE, NM LAS VEGAS, NV RENO, NV GREENVILLE, SC NASHVILLE, TN AUSTIN, TX DALLAS-FORT WORTH, TX HOUSTON, TX SALT LAKE CITY, UT BELLEVUE, WA <u>FUTURE OFFICES</u> CHARLESTON, SC DENVER, CO RALEIGH-DURHAM, NC

Atlanta Market Advisor Jay Mason | jmason@landadvisors.com David Moore | dmorre@landadvisors.com 3400 Peachtree Road NE Ste 650 Atlanta, GA 30326 Office: 404.835.0350 LandAdvisors.com



The information contained herein is from sources deemed reliable. We have no reason to doubt its accuracy but do not guarantee it. It is the responsibility of the person reviewing this information to independently verify i