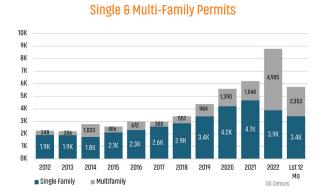
# HUNTSVILLE MARKET REPORT



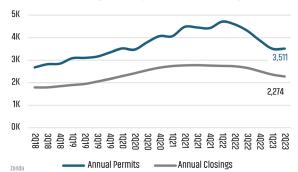




### NEW HOUSING TRENDS<sup>1</sup>



### **Annual Single Family Permits vs Closings**



Multifamily Absorption & Deliveries

2020

Deliveries

2021

2022

Last 12

### SF NEW HOME PERMITS YTD



### SF NEW HOME CLOSINGS ANNUAL



### MEDIAN SINGLE FAMILY NEW HOME PRICE



### Multifamily Occupancy & Rent Growth



### MLS RESALE STATISTICS<sup>2</sup>

2016

### ANNUALIZED CLOSED SALES

2019

2018

Absorption

Jun 2022 **9,477** 

4,500

4,000

3,500

3,000

2,500 2,000

1,500

1,000

500

0

AxioMetrics

▼ -20.4%

Jun 2023 **7.542**  Jun 2022 8 Days SF DAYS ON MARKET

▲ 17 Days

Jun 2023 **25 Days** 

SF MEDIAN SALE PRICE

Jun 2022

\$346,900

Jun 2023

\$340,000

### MONTHS OF INVENTORY

Jun 2022 1.2 Mo

▲ 1.2 Mo

Jun 2023 **2.4 Mo** 





### **ECONOMIC TRENDS**<sup>3</sup>

### UNEMPLOYMENT RATE (unadjusted)

# HUNTSVILLE

Jun 2022 Jun 2023 2.7% 2.2%

#### **ALABAMA** Jun 2022 Jun 2023

2.7% 3.1% ▼ -0.4%



TOTAL NONFARM EMPLOYMENT (in thousands)

## HUNTSVILLE

Jun 2022 Jun 2023 258.4 273.8



2,086 2,163 ▲ 3.7%



▲ 6.0%

EMPLOYMENT CHANGE

### HUNTSVILLE

Annualized Employment Change'

4.7%

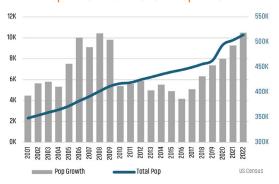
### **ALABAMA**

Annualized Employment Change\*

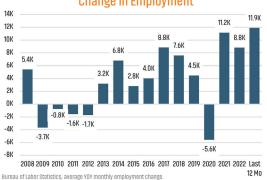
3.1%



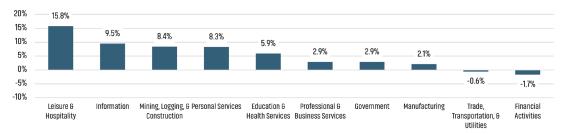
### Population Growth & Total Population



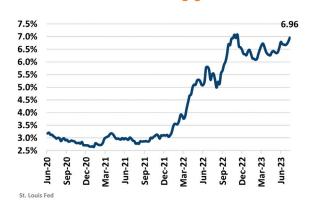
### **Change in Employment**



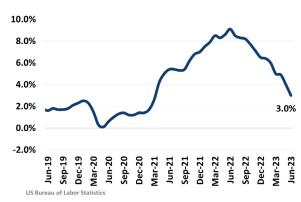
### Change in Employment by Sector



### 30 Year Fixed Mortgage Rate



### **US Inflation Rate**



# THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

SCOTTSDALE, AZ
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA
BAY AREA, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA

BAY AREA, CA
PASADENA, CA
ROSEVILLE, CA
SAN DIEGO, CA
SANTA BARBARA, CA
VALENCIA, CA
LODI, CA
JACKSONVILLE, FL
ORLANDO, FL
TAMPA, FL

ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
LAS VEGAS, NV
RENO, NV
GREENVILLE, SC
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

DENVER, CO

COLORADO SPRINGS, CO

RALEIGH-DURHAM, NC

SAN ANTONIO, TX

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