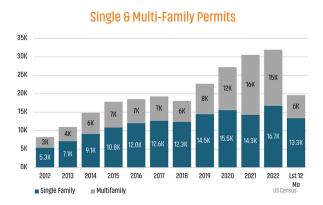


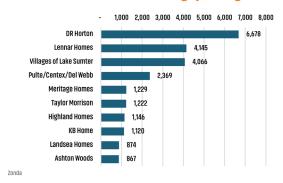




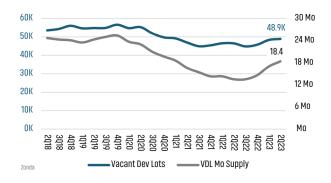
NEW HOUSING TRENDS¹



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



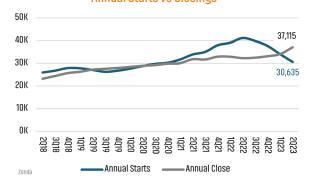
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE - CENTRAL FLORIDA



Annual Starts vs Closings

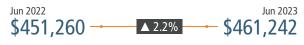


MLS RESALE STATISTICS - ORLANDO²

ANNUALIZED CLOSED SALES



MEDIAN SALE PRICE



ACTIVE SF LISTINGS



DAYS ON MARKET







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

ORLA	NDO
Jun 2022	Jun 2023

3.1% 3.0% ▼ -0.1%

FI ORIDA

Jun 2022 Jun 2023 3.1% 3.0%

▼ -0.1%



TOTAL NONFARM EMPLOYMENT (in thousands)

ORLANDO

Jun 2022 Jun 2023 1,340 1,426

▲ 6.4%

Jun 2022 Jun 2023 9,278 9,632

▲ 3.8%



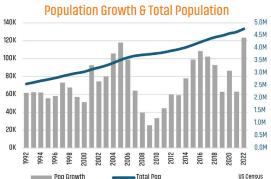
ORLANDO

Annualized Employment Change*

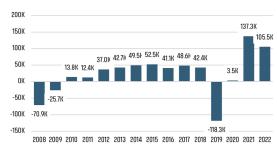
FI ORIDA

8.2% 5.6%



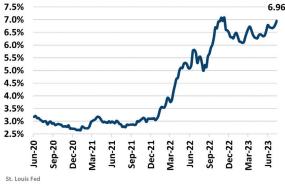


Change in Employment



Bureau of Labor Statistics average YOY monthly employment change

30 Year Fixed Mortgage Rate





MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

SCOTTSDALE, AZ

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

IRVINE, CA

BAY AREA, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

DENVER, CO

COLORADO SPRINGS, CO

RALEIGH-DURHAM, NC

SAN ANTONIO, TX

Orlando Market Team

Mike Ripley | mripley@landadvisors.com

Austin Weller | aweller@landadvisors.com

968 Lake Baldwin Ln, Suite C, Orlando, Florida 32814

Phone: 407.425.5988 | Fax: 407.425.5989

Land Advisors