

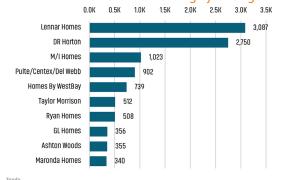




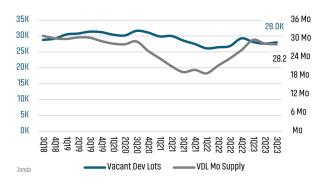
## NEW HOUSING TRENDS<sup>1</sup>

#### Single & Multi-Family Permits 30K 27K 24K 21K 15K 12K 9К 6K 3K 2017 2018 2019 2020 2022 Lst 12 2013 2014 2015 2016 2021 ■ Single Family ■ Multifamily US Census

## 12 Month Homebuilder Ranking by Closings



## **Vacant Developed Lot Supply**



#### ANNUALIZED SF NEW HOME STARTS



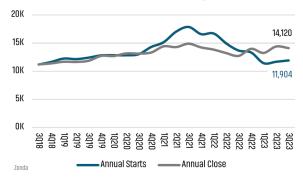
#### ANNUALIZED SF NEW HOME CLOSINGS



#### AVERAGE NEW HOME PRICE



### **Annual Starts vs Closings**



## MLS RESALE STATISTICS - TAMPA MSA SINGLE FAMILY HOMES<sup>2</sup>







## **ECONOMIC TRENDS**<sup>3</sup>

#### UNEMPLOYMENT RATE (unadjusted)

TAMPA BAY	
Sep 2022	Sep 2023
2.6%	3.2%
▲ 0.6%	

## **FLORIDA** Sep 2022 Sep 2023 2.7% 2.8% ▲ 0.1%



#### TOTAL NONFARM EMPLOYMENT (in thousands)

TAMPA BAY	
Sep 2022	Sep 2023
1,623	1,688
<b>4</b> .0%	





## **EMPLOYMENT CHANGE**

## TAMPA BAY

Annualized Employment Change\*

FLORIDA

Annualized Employment Change\*

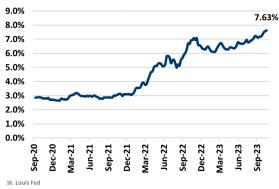


-25.1%

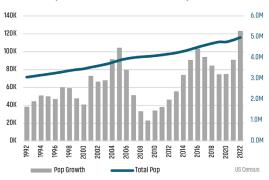
-48.1%

Large employment changes are due to last year's pandemic job recovery.

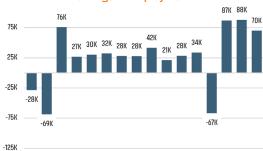
# 30 Year Fixed Mortgage Rate



#### Population Growth & Total Population







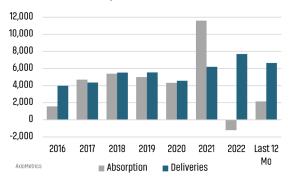
2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 Last Bureau of Labor Statistics average YOY monthly employment change

### **US Inflation Rate**



## **MULTIFAMILY STATISTICS**

### **Absorption & Deliveries**



#### 94.7% 95.0% 95.2% 95.3% 95.7% 94.7% 93.8% 95% 20.0% 90% ຶດ.ດ% 85% -20.0% 80% -40.0% 2016 2017 2018 2019 2020 2021 2022 Last 12 Μn

Occupancy & Rent Growth

40.0%

AxioMetrics Occupancy Rent Growth

100%

# THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

SCOTTSDALE, AZ
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
IRVINE, CA

BAY AREA, CA PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA BOISE, ID KANSAS CITY, KS/MO CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

**FUTURE OFFICES** 

ALBUQUERQUE, NM CHARLESTON, SC

DENVER, CO

COLORADO SPRINGS, CO RALEIGH-DURHAM, NC

SAN ANTONIO, TX

Tampa Bay Market Advisor

Nancy Surak, ALC, CCIM | nsurak@landadvisors.com

Licensed Florida Real Estate Broker

1646 W. Snow Avenue, Suite 33, Tampa, Florida 33606

Office: 813.448.1999 | Mobile: 813.299.2587

LandAdvisors.com

