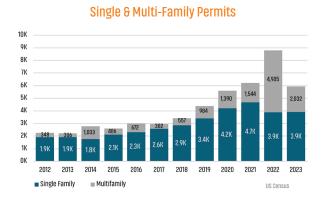
HUNTSVILLE MARKET REPORT



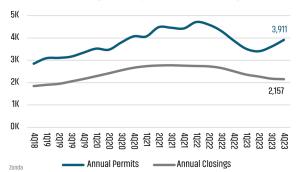




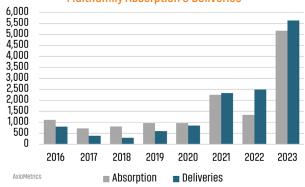
NEW HOUSING TRENDS¹



Annual Single Family Permits vs Closings



Multifamily Absorption & Deliveries



SF NEW HOME PERMITS YTD

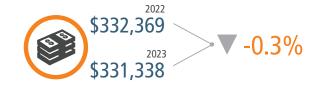


SF NEW HOME CLOSINGS ANNUAL





MEDIAN SINGLE FAMILY NEW HOME PRICE



Multifamily Occupancy & Rent Growth



MLS RESALE STATISTICS²

ANNUALIZED CLOSED SALES

8,353 **▼**-17.6%

6,886

31 Days

SF DAYS ON MARKET

▼ -19 Days

12 Days

SF MEDIAN SALE PRICE

\$332,369 **▼**-0.3%

²⁰²³ \$331,338 MONTHS OF INVENTORY

²⁰²² 1.6 Mo

▲ 1.3 Mo

2023 2.9 Mo





ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

HUNTSVILLE	
2022	2023
1.7%	2.2%

ALABAMA 2022 2023 2.6% 2.6% 0.0%



TOTAL NONFARM EMPLOYMENT (in thousands)







EMPLOYMENT CHANGE

HUNTSVILLE

Annualized Employment Change

2.9%

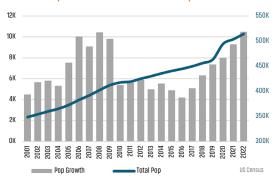
ALABAMA

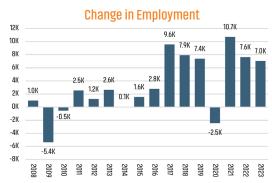
Annualized Employment Change

1.1%



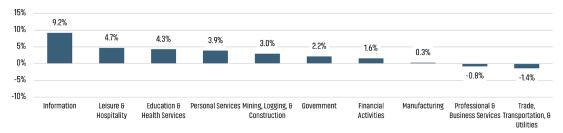
Population Growth & Total Population





Bureau of Labor Statistics, average YOY monthly employment change

Change in Employment by Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



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85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

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TUCSON, AZ
IRVINE, CA
BAY AREA, CA

PASADENA, CA ROSEVILLE, CA

SAN DIEGO, CA SANTA BARBARA, CA

VALENCIA, CA LODI, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
LAS VEGAS, NV
RENO, NV
GREENVILLE, SC
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX

SALT LAKE CITY, UT

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FUTURE OFFICES

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CHARLESTON, SC

COLORADO SPRINGS, CO

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SAN ANTONIO, TX

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