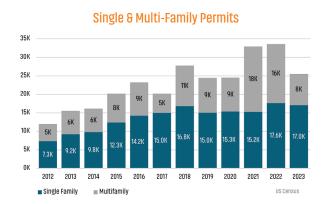


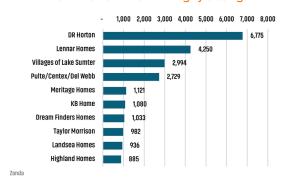




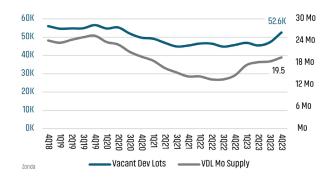
## NEW HOUSING TRENDS<sup>1</sup>



### 12 Month Homebuilder Ranking by Closings



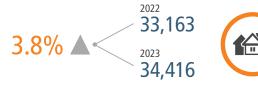
#### **Vacant Developed Lot Supply**



#### ANNUALIZED NEW HOME STARTS



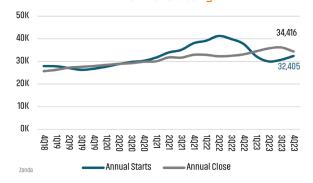
#### ANNUALIZED NEW HOME CLOSINGS



#### AVERAGE NEW HOME PRICE - CENTRAL FLORIDA



### **Annual Starts vs Closings**



### MLS RESALE STATISTICS - ORLANDO<sup>2</sup>





#### MEDIAN SALE PRICE



#### **ACTIVE SF LISTINGS**



## DAYS ON MARKET







## **ECONOMIC TRENDS**<sup>3</sup>

#### UNEMPLOYMENT RATE (unadjusted)

ORLANDO	
2022	2023
2.3%	3.0%
▲ 0.7%	

#### **FI ORIDA** 2022 2023 2.7% 3.0% ▲ 0.3%



TOTAL NONFARM EMPLOYMENT (in thousands)

ORLANDO	
2022	2023
1,407	1,432

▲ 1.8%





EMPLOYMENT CHANGE

# **ORLANDO**

Annualized Employment Change

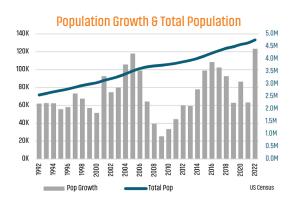
3.8%

## FLORIDA

Annualized Employment Change

2.9%







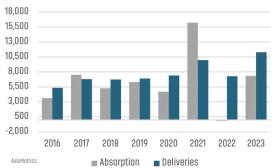






## **MULTIFAMILY STATISTICS**

# **Absorption & Deliveries**





Sources: (3) Bureau of Labor Statistics

## THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

SCOTTSDALE, AZ

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

IRVINE, CA

BAY AREA, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

**FUTURE OFFICES** 

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO RALEIGH-DURHAM, NC

SAN ANTONIO, TX

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