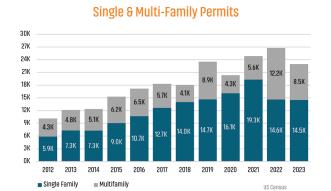
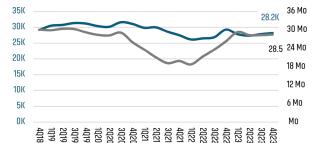






NEW HOUSING TRENDS¹





Vacant Dev Lots ——VDL Mo Supply

Vacant Developed Lot Supply

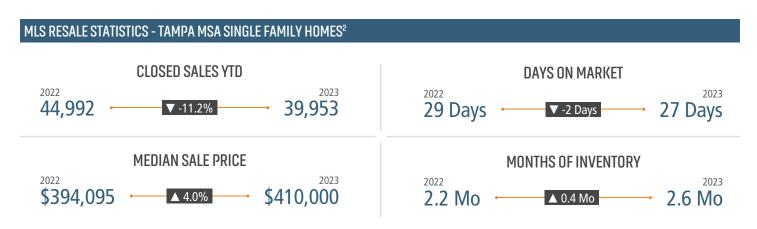






AVERAGE NEW HOME PRICE









ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

| TAMPA BAY | | | |
|-----------|------|--|--|
| 2022 | 2023 | | |
| 2.2% | 3.1% | | |
| ▲ 0.9% | | | |

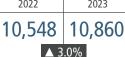
FLORIDA 2022 2023 2.7% 3.0% • 0.3%



TOTAL NONFARM EMPLOYMENT (in thousands)

| TAMPA BAY | | | |
|---------------|-------|--|--|
| 2022 | 2023 | | |
| 1,630 | 1,659 | | |
| ▲ 1 8% | | | |







EMPLOYMENT CHANGE

TAMPA BAY

Annualized Employment Change

FLORIDA

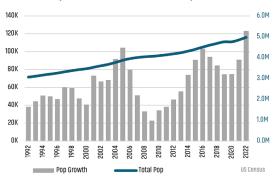
Annualized Employment Change

3.9% 2.9%





Population Growth & Total Population







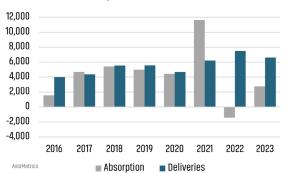
Bureau of Labor Statistics average YOY monthly employment change

US Inflation Rate

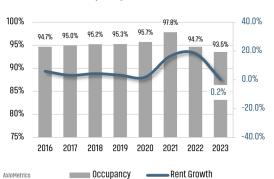


MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



Sources: (3) Bureau of Labor Statistics *Seasonally Adjusted

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30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

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PRESCOTT, AZ
TUCSON, AZ

IRVINE, CA

BAY AREA, CA

PASADENA, CA

ROSEVILLE, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

LODI, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
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RENO, NV
GREENVILLE, SC
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Tampa Bay Market Advisor

Nancy Surak, ALC, CCIM | nsurak@landadvisors.com

Licensed Florida Real Estate Broker

1646 W. Snow Avenue, Suite 33, Tampa, Florida 33606

Office: 813.448.1999 | Mobile: 813.299.2587

LandAdvisors.com

