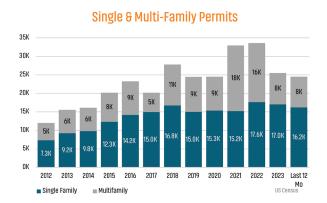


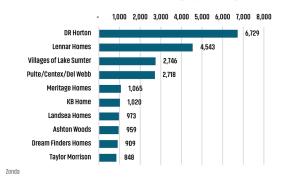




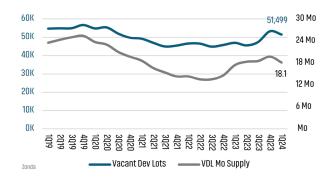
NEW HOUSING TRENDS¹



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



Mar 2023 32,352 Mar 2024

ANNUALIZED NEW HOME CLOSINGS

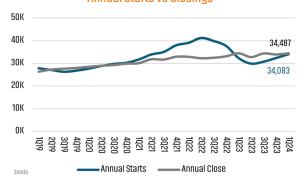


34,083

AVERAGE NEW HOME PRICE - CENTRAL FLORIDA



Annual Starts vs Closings



MLS RESALE STATISTICS - ORLANDO²







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

ORLANDO Mar 2023 Mar 2024

2.6% 3.3%

Mar 2023 2.8%

FI ORIDA Mar 2024 3.2%



TOTAL NONFARM EMPLOYMENT (in thousands)

▲ 0.7%

ORLANDO

Mar 2023 Mar 2024 1,422 1,433

▲ 0.8%

Mar 2023 Mar 2024 10,611 10,744

▲ 0.4%



EMPLOYMENT CHANGE

ORLANDO

Annualized Employment Change

2.9%

FI ORIDA

Annualized Employment Change

2.4%



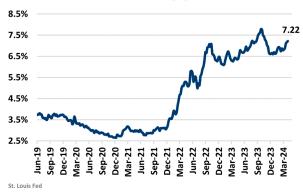
Population Growth & Total Population 140K 6.0M 120K 5.0M 1001 4.0M 80K 3.0M 2.0M 2009 2013 2015 2021 ■Total Por

Change in Employment

Pop Growth



30 Year Fixed Mortgage Rate



US Inflation Rate



MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO RALEIGH-DURHAM, NC

SAN ANTONIO, TX

Orlando Market Advisor Mike Ripley | mripley@landadvisors.com 968 Lake Baldwin Ln, Suite C, Orlando, Florida 32814 Phone: 407.425.5988 | Fax: 407.425.5989

