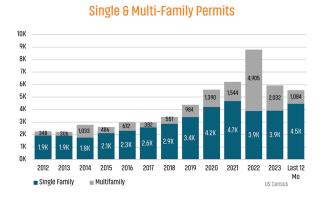
HUNTSVILLE MARKET REPORT



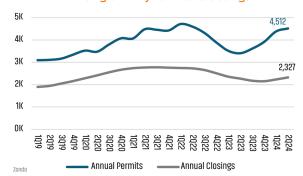


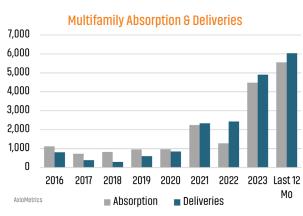


NEW HOUSING TRENDS¹



Annual Single Family Permits vs Closings





Jun 2023 3,404 Jun 2024 4,461

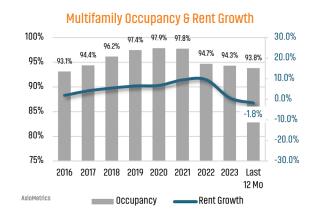
SF NEW HOME CLOSINGS ANNUAL





MEDIAN SINGLE FAMILY NEW HOME PRICE





MLS RESALE STATISTICS²







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

HUNTSVILLE	
Jun 2023	Jun 2024
2.3%	2.5%

2.5%

ALABAMA

Jun 2023 Jun 2024 2.3% 2.9%

▲ 0.6%



TOTAL NONFARM EMPLOYMENT (in thousands)

HUNTSVILLE

Jun 2023 Jun 2024 250.2 254.4

▲ 1.7%

ALABAMA

Jun 2024 2,249 2,270

▲ 0.9%



EMPLOYMENT CHANGE

HUNTSVILLE

Annualized Employment Change

2.7%

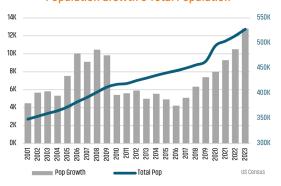
ALABAMA

Annualized Employment Change

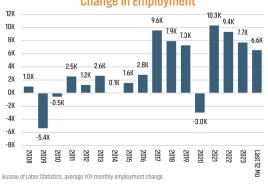
1.4%



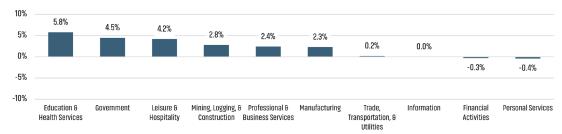
Population Growth & Total Population



Change in Employment



Change in Employment by Sector



30 Year Fixed Mortgage Rate



US Inflation Rate



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85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

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PRESCOTT, AZ
TUCSON, AZ
BAY AREA, CA
IRVINE, CA
LODI, CA

PASADENA, CA ROSEVILLE, CA SACRAMENTO VALLEY, CA SAN DIEGO, CA SANTA BARBARA, CA VALENCIA, CA

> DENVER, CO JACKSONVILLE, FL

ORLANDO, FL
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ATLANTA, GA
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KANSAS CITY, KS/MO
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Nashville/Huntsville Market Team

Ashley Bishop | abishop@landadvisors.com

Eric S. Deems | edeems@landadvisors.com

George Schubert | gschubert@landadvisors.com

3322 West End Avenue, Suite 610, Nashville, TN 37203

Phone: 615.845.9500 LandAdvisors.com

