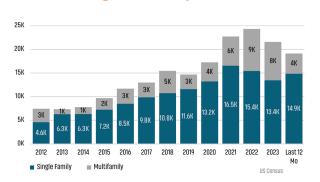




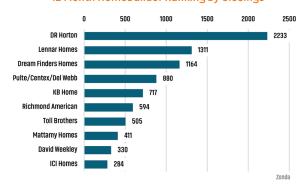


NEW HOUSING TRENDS¹

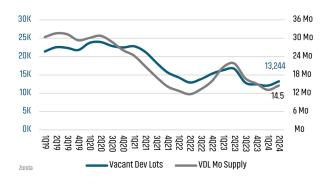
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



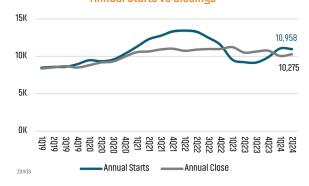
ANNUALIZED NEW HOME CLOSINGS



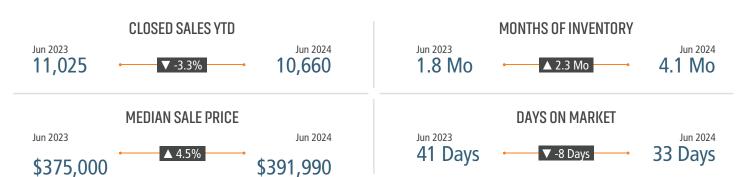
AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS - JACKSONVILLE MSA SINGLE FAMILY HOMES²







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

Jun 2023 Jun 2024

3.2% 3.6%

▲ 0.4%

FI ORIDA Jun 2023 Jun 2024

2.8% 3.3%

▲ 0.5%



TOTAL NONFARM EMPLOYMENT (in thousands)

Jun 2024 Jun 2023 825.0 820.5

▼ -0.5%

Jun 2024 Jun 2023 10,690 10,706

▲ 0.1%

EMPLOYMENT CHANGE

1ACKSONVILLE

Annualized Employment Change

1.4%

FI ORIDA

Annualized Employment Change

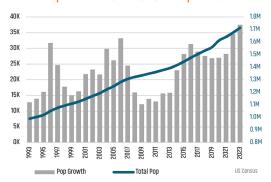
1.8%



30 Year Fixed Mortgage Rate



Population Growth & Total Population



Change in Employment

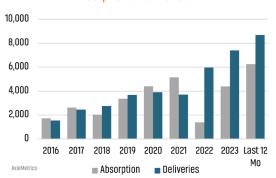


US Inflation Rate



MULTIFAMILY STATISTICS

Absorption & Deliveries



Sources: (3) Bureau of Labor Statistics *Seasonally Adjusted

Occupancy & Rent Growth



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85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

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PRESCOTT, AZ

TUCSON, AZ

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IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

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