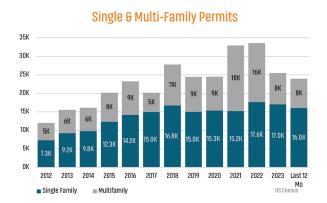


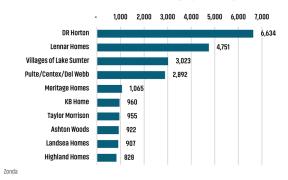




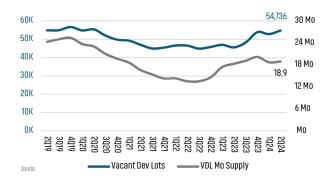
NEW HOUSING TRENDS¹



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE - CENTRAL FLORIDA



Annual Starts vs Closings



MLS RESALE STATISTICS - ORLANDO²

ANNUALIZED CLOSED SALES



MEDIAN SALE PRICE



ACTIVE SF LISTINGS



DAYS ON MARKET







ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

ORLANDO	
Jun 2023	Jun 2024

3.1% 3.5% ▲ 0.4%

Jun 2023 Jun 2024 2.8% 3.3%

Jun 2024

▲ 0.5%



TOTAL NONFARM EMPLOYMENT (in thousands)

ORLANDO

Jun 2023 Jun 2024 1,442 1,428

10,690 10,706 ▲ 0.1%

Jun 2023



▼ -0.9%

EMPLOYMENT CHANGE

ORLANDO

1.6%

Annualized Employment Change

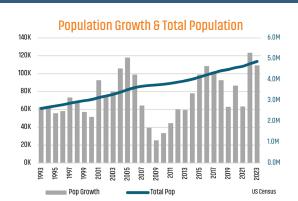
FI ORIDA Annualized Employment Change

1.8%



30 Year Fixed Mortgage Rate





Change in Employment



US Inflation Rate



MULTIFAMILY STATISTICS

Absorption & Deliveries





Occupancy & Rent Growth

Sources: (3) Bureau of Labor Statistics

THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO RALEIGH-DURHAM, NC

SAN ANTONIO, TX

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