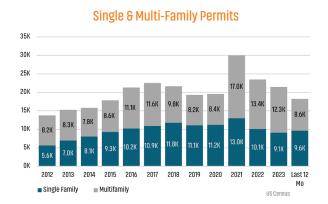


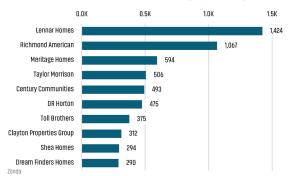




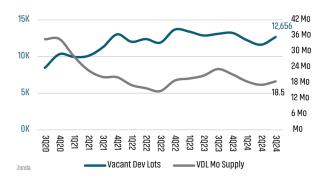
#### NEW HOUSING TRENDS<sup>1</sup>



#### 12 Month Homebuilder Ranking by Closings



#### **Vacant Developed Lot Supply**



# ANNUALIZED NEW HOME STARTS Sep 2023 6. 792



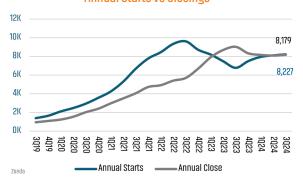
#### ANNUALIZED NEW HOME CLOSINGS



### AVERAGE NEW HOME PRICE



#### **Annual Starts vs Closings**



#### MLS RESALE STATISTICS - DENVER MSA SINGLE FAMILY HOMES<sup>2</sup>







#### **ECONOMIC TRENDS**<sup>3</sup>

#### UNEMPLOYMENT RATE (unadjusted)

DENVER	
Sep 2023	Sep 2024
3.1%	4.1%

#### COLORADO Sep 2023 Sep 2024 3.3% 4.0% ▲ 0.7%

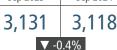


#### TOTAL NONFARM EMPLOYMENT (in thousands)

▲ 1.0%

DENVER	
Sep 2023	Sep 2024
1,696	1,678
▼ -1.1%	







#### **EMPLOYMENT CHANGE**

#### DENVER

Annualized Employment Change

COLORADO Annualized Employment Change

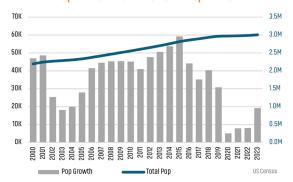


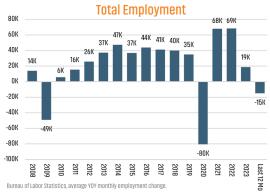
## -0.9%

0.1%



#### Population Growth & Total Population



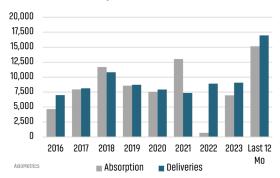


#### **US Inflation Rate**



#### **MULTIFAMILY STATISTICS**

#### **Absorption & Deliveries**



90% 0.0% 85% 0.2% -20.0% 80% 75% -40.0%

Occupancy & Rent Growth

40.0%

20.0%

94.4% 93.9% 94.0%

2022 2023 Last

12 Mo

Occupancy Rent Growth

2016 2017 2018 2019 2020 2021

94.8% 94.9%

94.3%

94.1%

100%

95%

Sources: (3) Bureau of Labor Statistics

\*Seasonally Adjusted

# THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM







85+ Specialized Advisors



45+ Staff Professionals



\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
BAY AREA, CA
IRVINE, CA
LODI, CA
PASADENA, CA
ROSEVILLE, CA
SACRAMENTO VALLEY, CA
SAN DIEGO, CA
VALENCIA, CA
DENVER, CO
JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
LAS VEGAS, NV
RENO, NV
GREENVILLE, SC
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

FUTURE OFFICES
ALBUQUERQUE, NM
CHARLESTON, SC
COLORADO SPRINGS, CO
RALEIGH-DURHAM, NC
SAN ANTONIO, TX

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