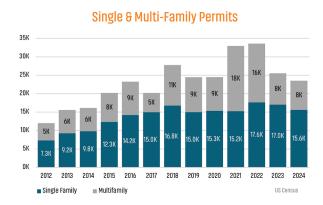


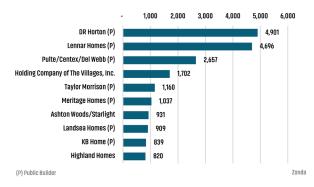




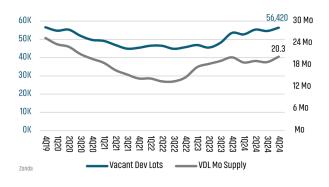
NEW HOUSING TRENDS¹



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



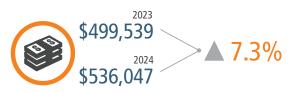
ANNUALIZED NEW HOME STARTS



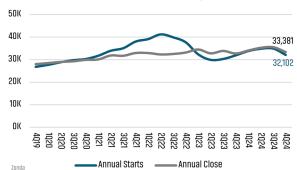
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE - CENTRAL FLORIDA



Annual Starts vs Closings



MLS RESALE STATISTICS - ORLANDO²

ANNUALIZED CLOSED SALES



MEDIAN SALE PRICE



ACTIVE SF LISTINGS









ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

ORLANDO			
2023	2024		
2.9%	3.0%		
▲ 0.1%			

FLORIDA 2023 2024 3.1% 3.4% • 0.3%



TOTAL NONFARM EMPLOYMENT (in thousands)

L MOM	MNIT	LIVII'L	ᄓᄓᄔ	141	

ORLANDO		
2023	2024	
1,436	1,419	
▼ -1.2%		





EMPLOYMENT CHANGE

ORLANDO

Annualized Employment Change

-0.5%

FLORIDA

Annualized Employment Change

0.3%

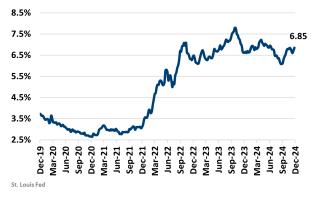


Population Growth & Total Population 140K 6.0M 120K 5.0M 1001 4.0M 80K 3.0M 2.0M 2009 2011 2013 2015 2021 Pop Growth Total Pop

Change in Employment





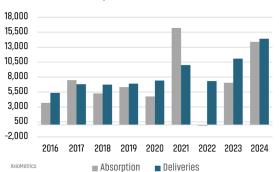


US Inflation Rate

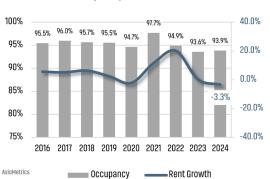


MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



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30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

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PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

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Land Ad