



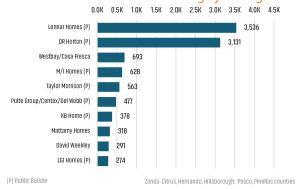


# NEW HOUSING TRENDS<sup>1</sup>

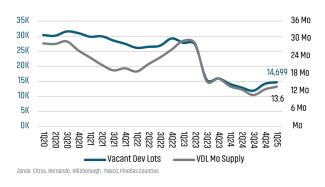
# Single & Multi-Family Permits 30K 27K 24K 21K 18K 15K 12K 9K 4.8K 5.1K 6.2K 6.2K 6.5K 4.1K 6K 7.3K 9.0K 10.7K 12.7K 14.0K 14.7K 16.1K 19.3K 14.6K 14.5K 13.9K 13.0K 6K 3K 7.3K 7.3K 9.0K 10.7K 12.7K 14.0K 14.7K 16.1K 19.3K 14.6K 14.5K 13.9K 13.0K

# 12 Month Homebuilder Ranking by Closings

US Census Tampa CBSA



# **Vacant Developed Lot Supply**



# ANNUALIZED SF NEW HOME STARTS



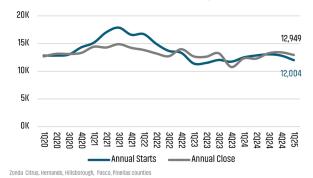
# ANNUALIZED SF NEW HOME CLOSINGS



# AVERAGE NEW HOME PRICE



# **Annual Starts vs Closings**



# MLS RESALE STATISTICS - TAMPA MSA SINGLE FAMILY HOMES<sup>2</sup>







# **ECONOMIC TRENDS**<sup>3</sup>

# UNEMPLOYMENT RATE (unadjusted)

TAMPA BAY	
Mar 2024	Mar 2025
3.2%	3.5%

# Mar 2024 Mar 2025 3.6% 3.2% ▲ 0.4%



TOTAL NONFARM EMPLOYMENT (in thousands)

# TAMPA BAY

Mar 2024 Mar 2025 1,644 1,644 0.0%

Mar 2024 Mar 2025 10,776 10,795



EMPLOYMENT CHANGE

# TAMPA BAY

Annualized Employment Change

-0.1%

# FLORIDA

Annualized Employment Change

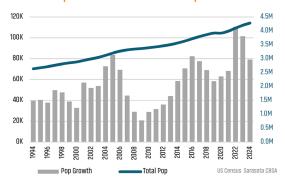
0.4%



# 30 Year Fixed Mortgage Rate



# Population Growth & Total Population



# **Change in Employment**

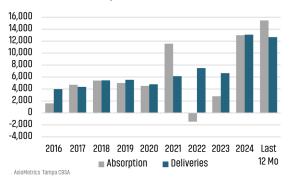


# **US Inflation Rate**



# **MULTIFAMILY STATISTICS**

# **Absorption & Deliveries**



# Occupancy & Rent Growth



AxioMetrics Tampa CBSA

# THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)
CASA GRANDE, AZ
PRESCOTT, AZ
TUCSON, AZ
BAY AREA, CA
IRVINE, CA
LODI, CA

PASADENA, CA ROSEVILLE, CA SACRAMENTO VALLEY, CA SAN DIEGO, CA SANTA BARBARA, CA VALENCIA, CA DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL
TAMPA, FL
ATLANTA, GA
BOISE, ID
KANSAS CITY, KS/MO
CHARLOTTE, NC
LAS VEGAS, NV
RENO, NV
GREENVILLE, SC
NASHVILLE, TN
AUSTIN, TX
DALLAS-FORT WORTH, TX
HOUSTON, TX
SALT LAKE CITY, UT
BELLEVUE, WA

FUTURE OFFICES
ALBUQUERQUE, NM
CHARLESTON, SC
COLORADO SPRINGS, CO
RALEIGH-DURHAM, NC
SAN ANTONIO, TX

Tampa Bay Market Advisor

Nancy Surak, ALC, CCIM | nsurak@landadvisors.com

Licensed Florida Real Estate Broker

711 South Howard Avenue, Suite 200, Tampa, Florida 33606

Office: 813.448.1999 | Mobile: 813.299.2587

LandAdvisors.com

