



## Duane Heckmann | Houston MSA Advisor

Duane Heckmann is a greater Houston area advisor with more than 39 years of raw land and residential lot brokerage experience in Houston and the surrounding counties. He has developed extensive knowledge regarding utilities, drainage, MUDs, surface control and other unique development issues, as well as a comprehensive working knowledge of land values and overall market trends. Duane has very strong relationships with developers, homebuilders, banks, capital funds and investors that are active in the Houston market, and also assists and advises a large number of property owners with their respective land holdings.

He has assisted most of Houston's master planned community developers, commercial developers, lot developers and landowners with their raw land needs as well as selling land and lots to homebuilders, commercial/mixed use developers, industrial developers and investors. Duane has also completed extensive work for national, regional and local banks including Wells Fargo, Bank of America, JP Morgan Chase and Enterprise Bank, assisting them to analyze their real estate holdings and disposition of various assets.

Prior to joining Land Advisors Organization, Duane ran his own commercial real estate company for 15 years. He is a member of the West Houston Association, Urban Land Institute, Houston's Commercial Real Estate Network (CREN), The Greater Houston Partnership, is a board member of FiveTwo Network, a nonprofit organization and is active on the Breeders Greeters committee of the Houston Livestock Show & Rodeo.

Duane received his Bachelor of Business Administration degree from Sam Houston State University and has held his Texas Real Estate Broker's license since 1988.