



Nancy Surak | ALC, CCIM | Senior Advisor, Managing Broker

With over 20 years of experience in the commercial real estate industry, Nancy possesses a deep understanding of marketing and transactional expertise. She has specialized in land brokerage in Tampa Bay, FL since 2005 and has completed deals with notable companies such as Stiles, Sembler, M/I Homes, DR Horton, CalAtlantic Homes, Taylor Morrison, Lennar, GreenPointe Holdings, K Hovnanian, Seminole Tribe of Florida, DevCo, RaceTrac, The Richman Group, Florida Housing Trust Group, NRP Group, ContraVest Development Group, SunTrust, BB&T, Coast Oak Group, Colonial Properties, Crosland, Landmar Group, Kitson & Partners, and Duke Energy.

Nancy has received numerous awards including the Commercial Real Estate Overall Deal of the Year in 2018 and in 2014 and Land Deal of the Year in 2018, 2014, 2012, 2011 and 2010 from Florida Gulf Coast Association of Commercial Realtors (FGCAR). She has been consistently ranked in the top tier of land brokers in Tampa Bay since 2010 and in 2015, she was named #1 in Regional Investment Sales and in 2018 and 2017 #2 in Land Sales. In addition, she has been honored by Gulf Coast Business Review in its "40 Under 40" list as well as by Florida Real Estate Journal as a "Top Woman in Florida Commercial Real Estate". She was awarded the 2016 Sales Transaction Excellence Award by CREW Tampa Bay.

Nancy is a graduate of Louisiana State University with a BS in International Trade and Finance and the University of Florida with a MA in Mass Communication. She has taught as an Adjunct Professor at The University of Tampa for its Real Estate Management course and is a frequent and sought-after speaker at industry events including the Urban Land Institute Tampa Bay Summit, Tampa Bay's Real Estate Investment Council Meetings, Greater Tampa Association of REALTORS®, the National Association of REALTORS® Conference and at the Annual NAIOP Tampa Bay Broker Update.

She serves on Tampa's Real Estate Investment Council Board of Directors (REIC) and on the Tampa Bay Council for the Urban Land Institute (ULI). In addition, she's a member of ULI Florida's Urban Development/Mixed Use Product Council.

She previously served on the Leadership Tampa Bay Board, Pasco County Economic Development Council (PEDC) and FGCAR. She is a Certified Commercial Investment Member (CCIM) and holds the REALTORS® Land Institute's Accredited Land Consultant designation (ALC).