



Will White | Tucson MSA Advisor

Will White has led the Tucson office of Land Advisors for over 18 years and LAO has been recognized as the leading land brokerage company in Tucson by volume for over a decade. Will specializes in the representation of the area's top master-planned and residential communities. His work with southern Arizona's homebuilders is well documented and the office has been responsible for Tucson's most high-profile land transactions and assignments.

Will currently represents Tucson projects with a lot inventory exceeding 20,000 future lots and is a known go-to for speaking engagements and writing contributions. Will's long-term relationships with many key players in Tucson and Pima County enables him to continually represent public and private homebuilders, master developers, and large financial institutions effectively and efficiently.

He is a member of Urban Land Institute and its Mentor/Partnership Program, the Southern Arizona Homebuilder's Association, Big Brothers Big Sisters of Southern Arizona Chair of Advisory Board, and the Tucson Chamber of Commerce. He has consistently earned the CoStar Power Broker recognition in the Tucson Market, an achievement that is based on transaction volume and dollar value. Will graduated from the University of Arizona with a bachelor's degree in regional development and earned his Arizona Real Estate license in 1997.