



Nancy Surak | ALC, CCIM | Senior Advisor, Managing Broker

With over 20 years of experience in the commercial real estate industry, Nancy possesses a deep understanding of marketing and transactional expertise. She has specialized in land brokerage in Tampa Bay, FL since 2005 and has completed deals with notable companies such as Stiles, Sembler, Johnson Development Associates, MI Homes, DR Horton, CalAtlantic Homes, Taylor Morrison, Lennar, GreenPointe Holdings, K Hovnanian, Seminole Tribe of Florida, DevCo, RaceTrac, The Richman Group, Florida Housing Trust Group, NRP Group, LIV Development, ContraVest Development Group, SunTrust, BB&T, Coast Oak Group, Colonial Properties, Crosland, Landmar Group, Kitson & Partners, The Trust for Public Lands, Tampa Electric Company, and Duke Energy.

Nancy has received numerous awards including the Commercial Real Estate Overall Deal of the Year Award in 2018 and 2014 as well as the Land Deal of the Year Award in 2018, 2014, 2012, 2011 and 2010 from Florida Gulfcoast Association of Commercial REALTORS® (FGCAR). She is consistently ranked in the top tier of land brokers in Tampa Bay. Nancy was awarded the 2016 Sales Transaction Excellence Award by CREW Tampa Bay and in 2015 she was named #1 in Regional Investment Sales. In addition, she was honored by the Gulf Coast Business Review in its "40 Under 40" list as well as by Florida Real Estate Journal as a "Top Woman in Florida Commercial Real Estate".

She is a Certified Commercial Investment Member (CCIM) and holds the REALTORS® Land Institute's Accredited Land Consultant designation (ALC). She is a full member of Urban Land Institute (ULI) and sits on ULI Florida's Urban Development/Mixed Use Product Council.

Nancy currently serves as an advisor for Tampa Bay's ULI Women's Leadership Initiative and as treasurer for REIC. In the past, she served on the board of directors of FGCAR, Tampa Bay's ULI Management Council, Leadership Tampa Bay, and the Pasco County Economic Development Council.

Nancy is a graduate of Louisiana State University with a BS in International Trade and Finance and the University of Florida with a MA in Mass Communication. She taught as an Adjunct Professor at The University of Tampa for its Real Estate Management course and is a frequent speaker at industry events including Tampa Bay's ULI Trends Conference, the Greater Tampa Association of REALTORS®, the National Association of REALTORS® Conference, and at the Annual NAIOP Tampa Bay Broker Update.