



Eric Deems
Advisor & Principal Broker
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Leading our Nashville office, Eric S. Deems is an established real estate professional with expertise in strategic real estate planning, land brokerage, development, and site selection. A resident of Nashville, he is recognized as a dealmaker and problem solver in the commercial real estate industry for his ability to connect parties with shared objectives as well as his adeptness in navigating complex transactions and guiding clients through acquisitions, public-private partnerships, and joint venture arrangements. Throughout his career he has managed multi-market development projects for multifamily, student housing, and industrial clients. He is also well versed in managing multi-state real estate portfolios and driving growth strategies for entities such as the Tennessee Valley Authority, the United States Postal Service, and several private companies and investment funds.

Eric earned his MBA from Vanderbilt University, earned his undergraduate degrees from Belmont University, and is originally from the Appalachian Region of southeastern Ohio. Eric is a licensed real estate broker in Tennessee, Alabama, and Kentucky. Eric serves as a volunteer firefighter with Williamson Fire-Rescue and is involved with various community organizations and nonprofits.

Eric and the Nashville team serve middle Tennessee and the surrounding markets, which include Huntsville, Alabama, and southern Kentucky.