

DALLAS/FORT WORTH MARKET REPORT

DFW MARKET INSIGHTS • 1Q25 T W W



3.8%

DFW Unemployment Rate



1.6%

YoY New Home Starts Up



7.7%

YoY New Home Closings Up



\$577,552

Avg New Home Price

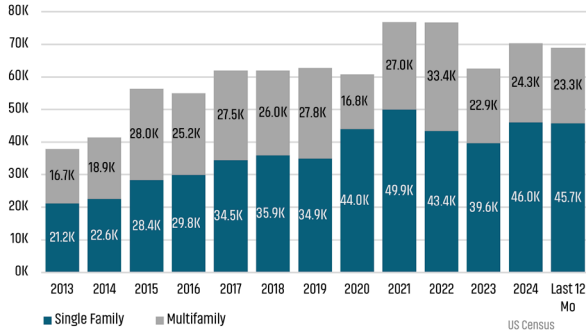


Land Advisors[®]
ORGANIZATION

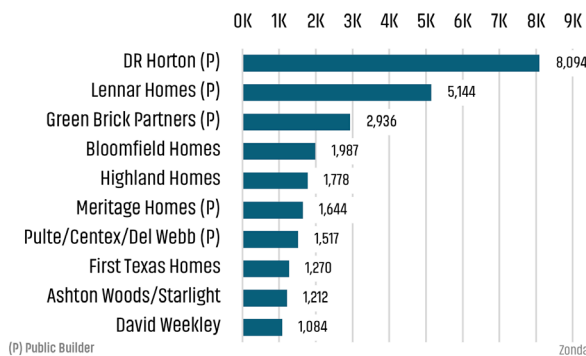
LANDADVISORS.COM

NEW HOUSING TRENDS¹

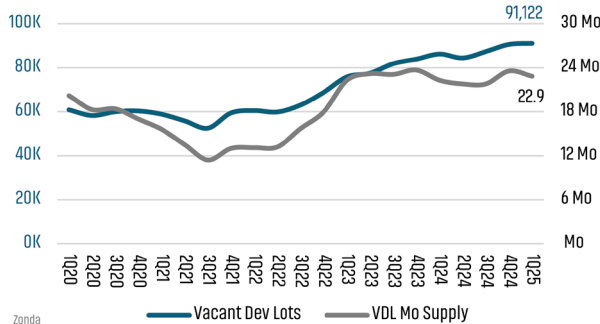
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



Mar 2024: 46,347
 Mar 2025: 47,098
 Change: **1.6%**

ANNUALIZED NEW HOME CLOSINGS

7.7%

Mar 2024: 44,419
 Mar 2025: 47,853

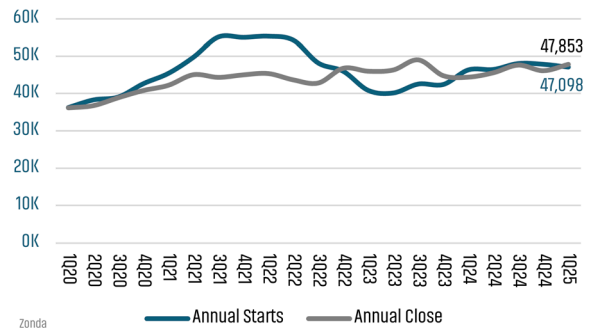


AVERAGE NEW HOME PRICE



Mar 2024: \$593,259
 Mar 2025: \$577,552
 Change: **-2.6%**

Annual Starts vs Closings



MLS RESALE STATISTICS²

ANNUALIZED CLOSED SALES

Mar 2024: 90,442
 Mar 2025: 91,409
 Change: **▲ 1.1%**

MONTHS OF INVENTORY

Mar 2024: 3.0 Mo
 Mar 2025: 3.9 Mo
 Change: **▲ 0.9 Mo**

MEDIAN SALE PRICE

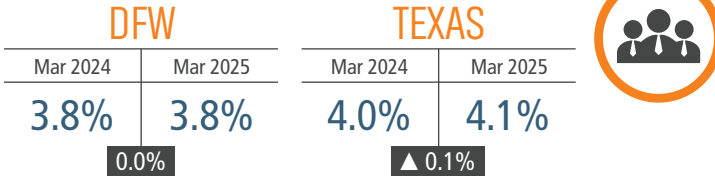
Mar 2024: \$395,000
 Mar 2025: \$395,527
 Change: **▲ 0.1%**

ANNUALIZED SALES VOLUME

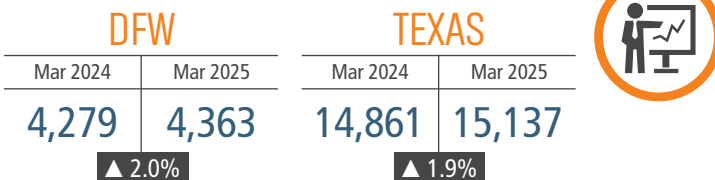
Mar 2024: \$44.5B
 Mar 2025: \$45.9B
 Change: **▲ 3.3%**

ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)



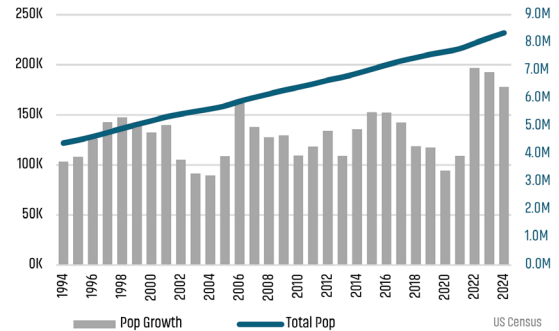
TOTAL NONFARM EMPLOYMENT (in thousands)



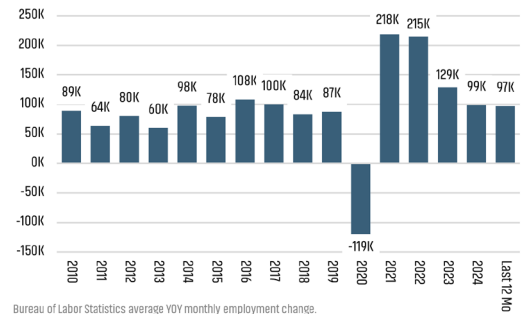
EMPLOYMENT CHANGE



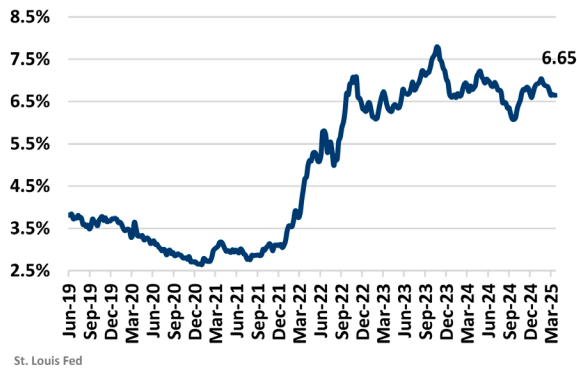
Population Growth & Total Population



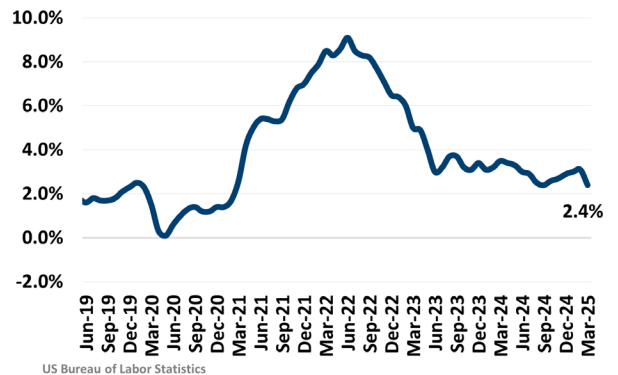
Change in Employment



30 Year Fixed Mortgage Rate

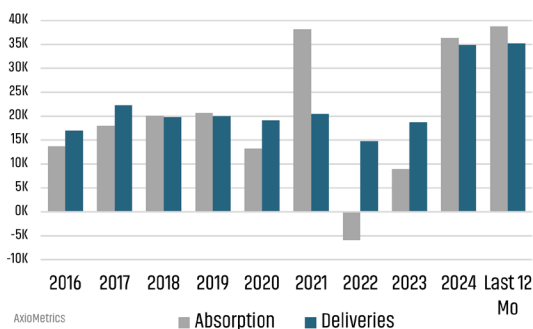


US Inflation Rate

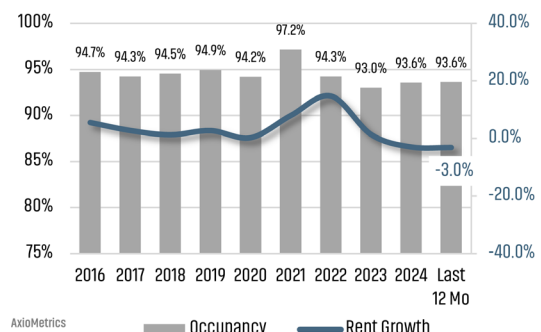


MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



Sources: (3) Bureau of Labor Statistics
*Seasonally Adjusted

THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM



30 Offices Across the Nation



85+ Specialized Advisors



45+ Staff Professionals



\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO

RALEIGH-DURHAM, NC

SAN ANTONIO, TX

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