

ORLANDO MARKET REPORT

ORL

MARKET INSIGHTS • 1Q25



3.4%

Orlando Unemployment Rate



-0.8%

YoY New Home Starts Down



2.7%

YoY New Home Closings Up



\$462,440

Average New Home Price

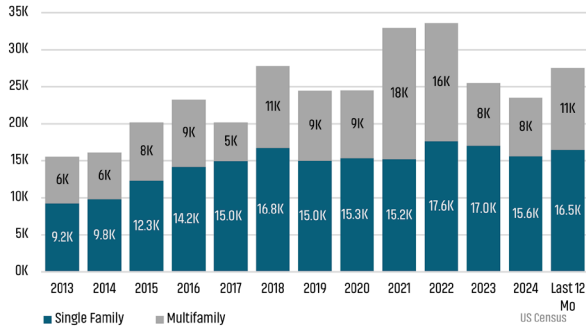


Land Advisors[®]
ORGANIZATION

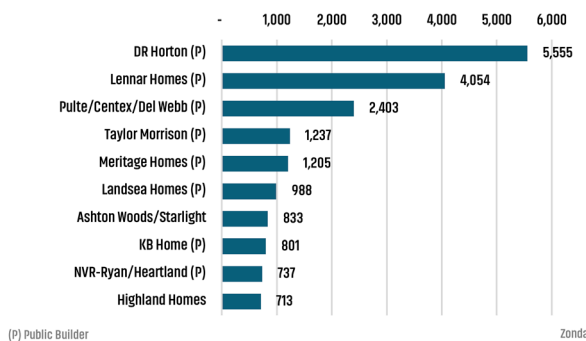
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NEW HOUSING TRENDS¹

Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



ANNUALIZED NEW HOME STARTS



Mar 2024: 33,806
Mar 2025: 33,529
Change: -0.8%

ANNUALIZED NEW HOME CLOSINGS



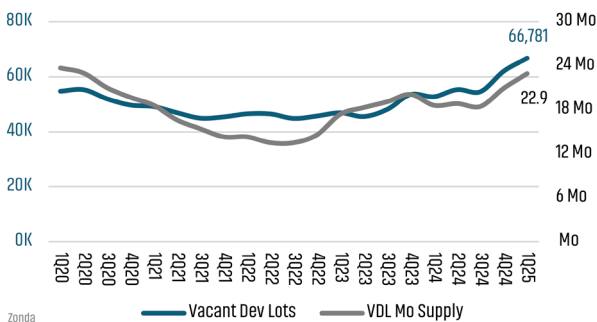
Mar 2024: 34,038
Mar 2025: 34,943
Change: 2.7%

AVERAGE NEW HOME PRICE - CENTRAL FLORIDA

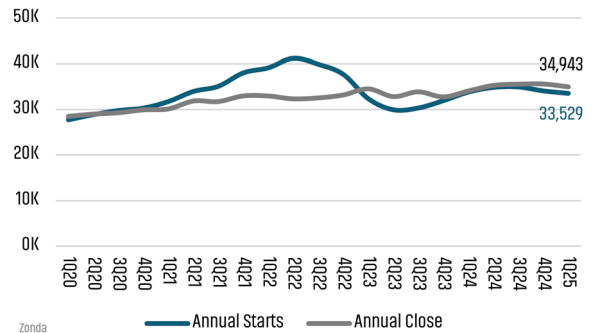


Mar 2024: \$459,612
Mar 2025: \$462,440
Change: 0.6%

Vacant Developed Lot Supply



Annual Starts vs Closings



MLS RESALE STATISTICS - ORLANDO²

ANNUALIZED CLOSED SALES

Feb 2024: 31,434
Feb 2025: 27,779
Change: -11.6%

ACTIVE SF LISTINGS

Feb 2024: 8,589
Feb 2025: 12,411
Change: 44.5%

MEDIAN SALE PRICE

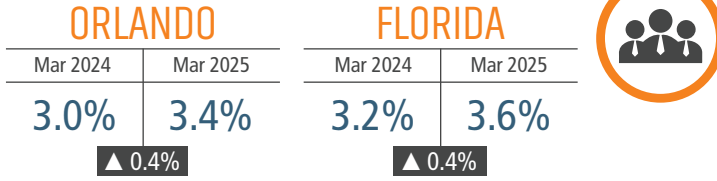
Feb 2024: \$377,000
Feb 2025: \$385,000
Change: 2.1%

DAYS ON MARKET

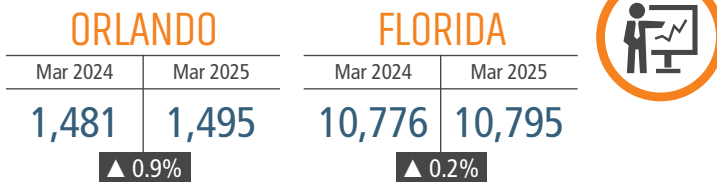
Feb 2024: 57 Days
Feb 2025: 76 Days
Change: 19 Days

ECONOMIC TRENDS³

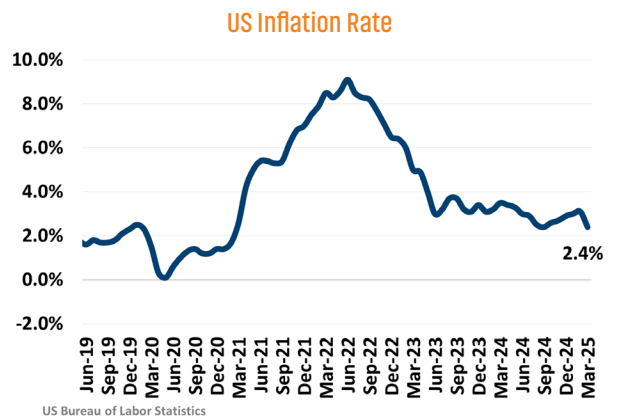
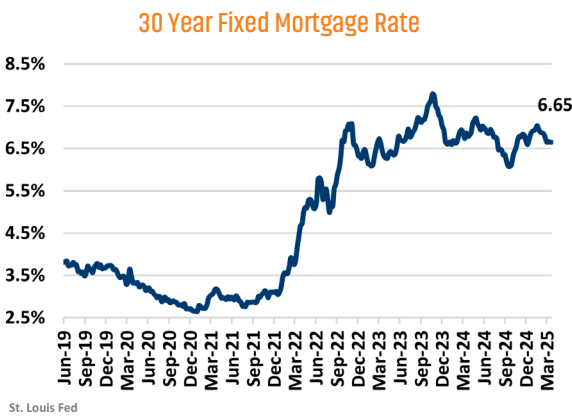
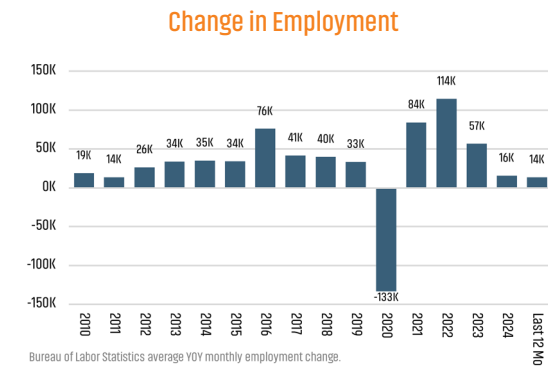
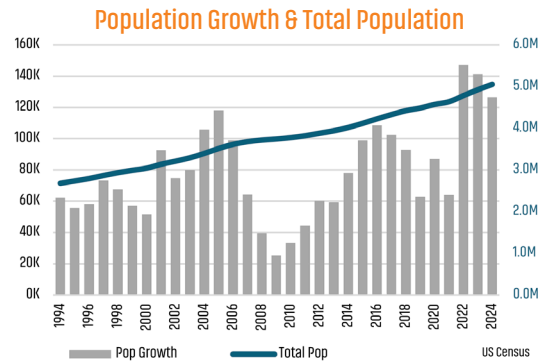
UNEMPLOYMENT RATE (unadjusted)



TOTAL NONFARM EMPLOYMENT (in thousands)

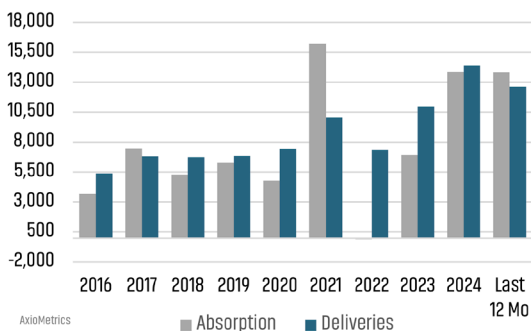


EMPLOYMENT CHANGE

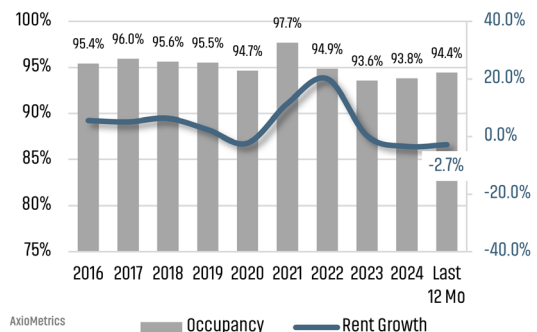


MULTIFAMILY STATISTICS

Absorption & Deliveries



Occupancy & Rent Growth



Sources: (3) Bureau of Labor Statistics
*Seasonally Adjusted

THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM



30 Offices Across the Nation



85+ Specialized Advisors



45+ Staff Professionals



\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO

RALEIGH-DURHAM, NC

SAN ANTONIO, TX

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