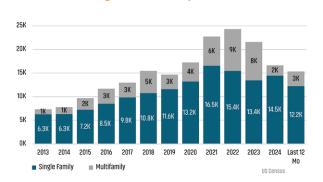




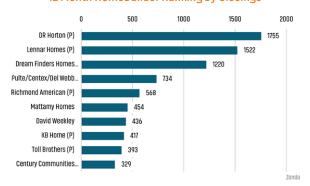


NEW HOUSING TRENDS¹

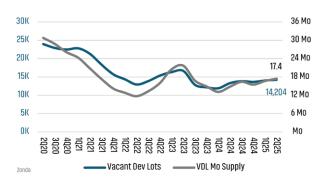
Single & Multi-Family Permits



12 Month Homebuilder Ranking by Closings



Vacant Developed Lot Supply



ANNUALIZED NEW HOME STARTS



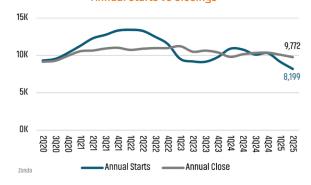
ANNUALIZED NEW HOME CLOSINGS



AVERAGE NEW HOME PRICE



Annual Starts vs Closings



MLS RESALE STATISTICS - JACKSONVILLE MSA SINGLE FAMILY HOMES²

CLOSED SALES YTD MONTHS OF INVENTORY Jun 2024 Jun 2025 Jun 2024 Jun 2025 10,149 3.9 Mo 10,759 4.6 Mo ▲ 0.7 Mo MEDIAN SALE PRICE DAYS ON MARKET Jun 2025 Jun 2024 Jun 2024 Jun 2025 35 Days 45 Days ▲ 10 Days \$405,000 \$390,945





ECONOMIC TRENDS³

UNEMPLOYMENT RATE (unadjusted)

Jun 2024 Jun 2025 3.7% 4.2%

▲ 0.5%

FI ORIDA

Jun 2024 Jun 2025 3.4% 3.7%







TOTAL NONFARM EMPLOYMENT (in thousands)

Jun 2024 Jun 2025 799.2 808.1

▲ 1.1%

Jun 2025 Jun 2024 9,823 9,968

EMPLOYMENT CHANGE

1ACKSONVILLE

Annualized Employment Change

1.5%

FI ORIDA

Annualized Employment Change

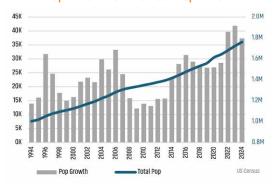
1.4%



30 Year Fixed Mortgage Rate



Population Growth & Total Population



Change in Employment

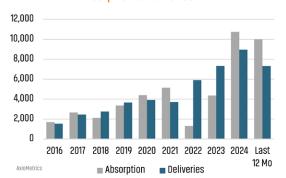


US Inflation Rate



MULTIFAMILY STATISTICS

Absorption & Deliveries



Sources: (3) Bureau of Labor Statistics *Seasonally Adjusted

Occupancy & Rent Growth



THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM









30 Offices Across the Nation

85+ Specialized Advisors

45+ Staff Professionals

\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA BAY, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO RALEIGH-DURHAM, NC

SAN ANTONIO, TX

Jacksonville Market Advisors

David Moore | dmoore@landadvisors.com

Mike Ripley | mripley@landadvisors.com

111 Solano Road Suite B, Ponte Vedra Beach, FL 32082

Office: 904.344.5700 | Mobile: 407.310.6701 | Mobile: 678.571.6989

