

# KANSAS CITY MARKET REPORT

# KCI

## MARKET INSIGHTS • 2Q25



4.2%

Kansas City Unemployment Rate



13.4%

YoY New Home Starts Up



3.1%

YoY New Home Closings Up

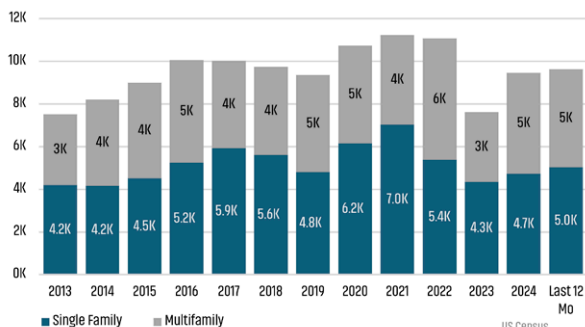


\$500,000

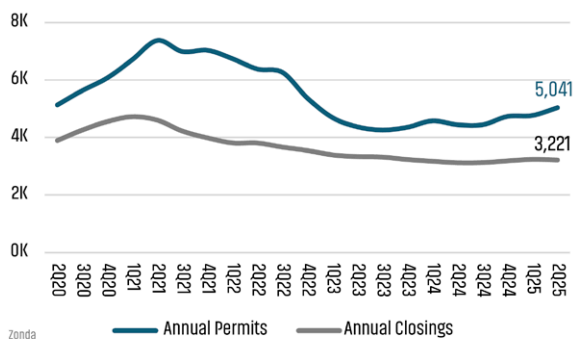
Average New Home Price

## NEW HOUSING TRENDS<sup>1</sup>

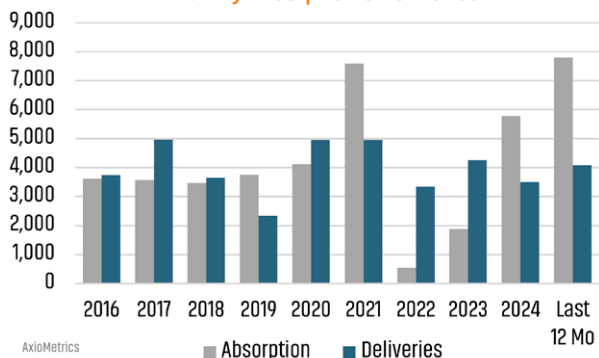
### Single & Multi-Family Permits



### Annual Single Family Permits vs Closings



### Multifamily Absorption & Deliveries



### NEW HOME PERMITS ANNUAL



Jun 2024  
4,446  
Jun 2025  
5,041  
13.4%

### NEW HOME CLOSINGS ANNUAL

3.1%

Jun 2024  
3,125  
Jun 2025  
3,221

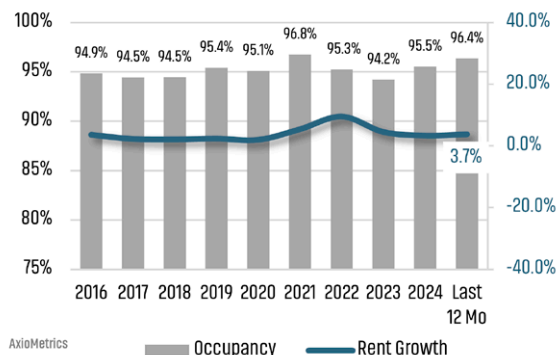


### MEDIAN NEW HOME PRICE



Jun 2024  
\$531,065  
Jun 2025  
\$500,000  
-5.8%

### Multifamily Occupancy & Rent Growth



## MLS RESALE STATISTICS - KANSAS CITY MSA SINGLE FAMILY HOMES<sup>2</sup>

### CLOSED SALES YTD

Jun 2024  
15,865  
Jun 2025  
16,161  
▲ 1.9%

### MONTHS OF INVENTORY

Jun 2024  
2.1 Mo  
Jun 2025  
2.3 Mo  
▲ 0.2 Mo

### MEDIAN SALE PRICE

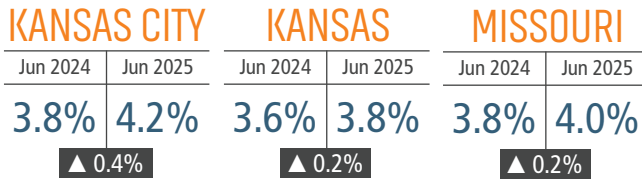
Jun 2024  
\$282,500  
Jun 2025  
\$300,000  
▲ 6.2%

### DAYS ON MARKET

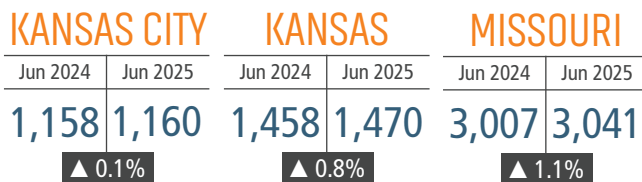
Jun 2024  
32 Days  
Jun 2025  
36 Days  
▲ 4 Days

## ECONOMIC TRENDS<sup>3</sup>

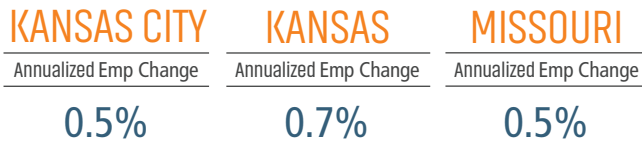
### UNEMPLOYMENT RATE (unadjusted)



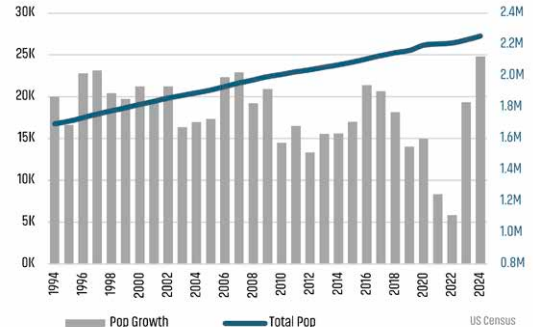
### TOTAL NONFARM EMPLOYMENT (in thousands)



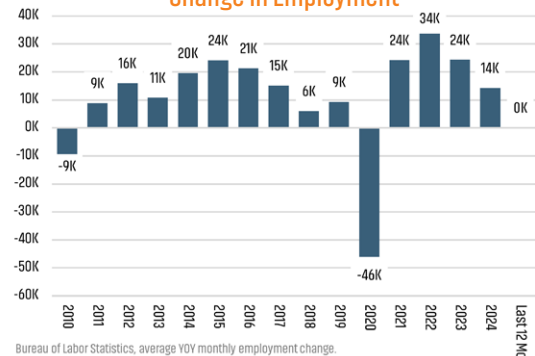
### EMPLOYMENT CHANGE



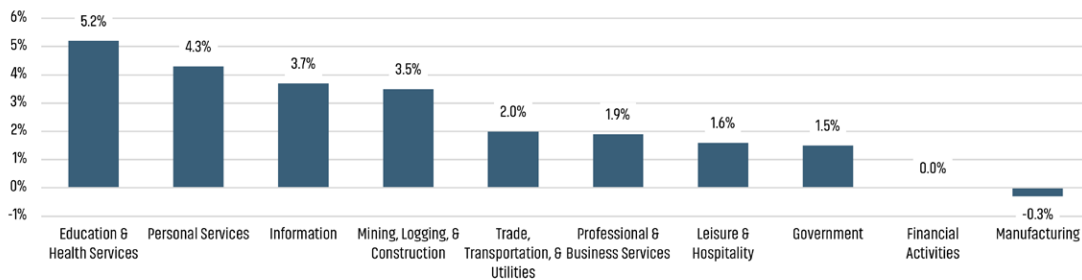
### Population Growth & Total Population



### Change in Employment



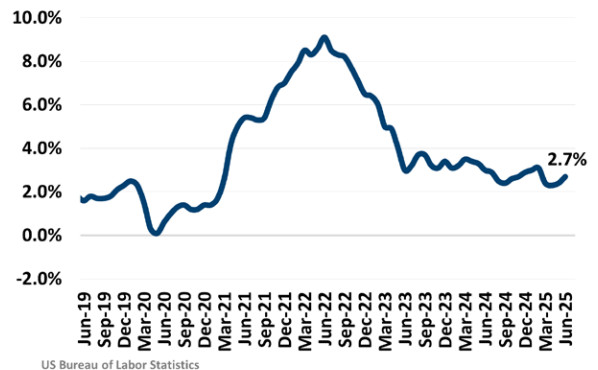
### Change in Employment by Sector



### 30 Year Fixed Mortgage Rate



### US Inflation Rate





# THE NATION'S LEADING LAND BROKERAGE & ADVISORY FIRM



30 Offices Across the Nation



85+ Specialized Advisors



45+ Staff Professionals



\$15+ Billion in Sales Since 2017

PHOENIX, AZ (HQ)

CASA GRANDE, AZ

PRESCOTT, AZ

TUCSON, AZ

BAY AREA, CA

IRVINE, CA

LODI, CA

PASADENA, CA

ROSEVILLE, CA

SACRAMENTO VALLEY, CA

SAN DIEGO, CA

SANTA BARBARA, CA

VALENCIA, CA

DENVER, CO

JACKSONVILLE, FL

ORLANDO, FL

TAMPA BAY, FL

ATLANTA, GA

BOISE, ID

KANSAS CITY, KS/MO

CHARLOTTE, NC

LAS VEGAS, NV

RENO, NV

GREENVILLE, SC

NASHVILLE, TN

AUSTIN, TX

DALLAS-FORT WORTH, TX

HOUSTON, TX

SALT LAKE CITY, UT

BELLEVUE, WA

## FUTURE OFFICES

ALBUQUERQUE, NM

CHARLESTON, SC

COLORADO SPRINGS, CO

RALEIGH-DURHAM, NC

SAN ANTONIO, TX

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